Profitable Second Phone Number & eSIM App w/ $3.58M TTM Revenue

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TARGET PRICE
$7,500,000

GROSS REVENUE
$4,570,000

EBITDA
$1,690,000

REVENUE MULTIPLE
1.64x

EBITDA MULTIPLE
4.44x

BUSINESS TYPE
Internet Businesses

COUNTRY
United States

BUSINESS ID
L#20261076

An opportunity to acquire a profitable and rapidly scalable mobile telecommunications platform operating across iOS, Android, and Web. The company provides virtual phone numbers, eSIM connectivity, international calling and messaging, mobile fax services, and AI-powered communication tools through a unified ecosystem.

The platform has established a significant global footprint with millions of users, strong recurring revenue, and a highly diversified monetization model.

Market-Leading User Base

- 15+ million lifetime downloads
- 2+ million monthly active users
- 200,000+ app reviews
- 4.6-star average rating
- 10,000+ paid subscribers

Strong Financial Performance

Metric	2025
Revenue	$4.57M
Net Profit	$1.69M
Net Margin	36.9%

TTM Performance (May 2025 – April 2026)

Metric	TTM
Revenue	$3.58M
Net Profit	$1.18M

Diversified Revenue Streams

Revenue generated from:

- Subscription plans
- Virtual phone numbers
- eSIM sales
- In-app purchases
- Mobile advertising
- Web-based transactions
- B2B telecom services

Attractive Industry Positioning

The company operates at the intersection of:

- eSIM technology
- Virtual phone numbers
- Mobile telecommunications

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- Digital identity
- International connectivity
- AI-enabled communications

Global Distribution

- Available on iOS, Android, and Web
- Customers in more than 100 countries
- eSIM coverage across 200+ countries and regions
- Strong organic user acquisition and brand recognition

Proprietary Technology

Robust technology stack including:

- Native iOS and Android applications
- Proprietary backend infrastructure
- Multiple telecom carrier integrations
- AI-powered customer experience
- Automated provisioning and billing systems

Products & Services

The platform offers a comprehensive suite of communication services:

- Virtual Phone Numbers
- International Calling & SMS
- eSIM Data Plans
- Mobile Fax Solutions
- Call Recording & Forwarding
- Multi-Number Management
- Voicemail & Business Features
- AI Communication Assistant

Growth Opportunities

A new owner can accelerate growth through:

- Expansion of eSIM subscription offerings
- International market penetration
- Telecom procurement optimization
- AI-driven conversion improvements
- Subscription pricing optimization
- Strategic partnerships
- Cross-selling within existing customer base

Included Assets

- Mobile applications (iOS & Android)
- Web platform
- Source code & intellectual property
- Trademark assets
- Customer database
- Subscriber base
- Supplier relationships
- Brand assets and digital properties

Buyer Profile

Ideal acquirers include:

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- Telecom operators
- VoIP providers
- eSIM companies
- Mobile app publishers
- SaaS operators
- Private equity firms
- Strategic communications businesses

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