

30-Year-Old Luxury Clothing Manufacturing Business





30-Year-Old Luxury Clothing Manufacturing Business

- Long-time manufacturer of all types of luxury clothing.
 - Leading global brands are the factory's clients.
 - Management constantly improves efficiency and quality in order to meet the ever-increasing client requirements.
 - The owner has invested in modern factory premises, with high-performing machines, and process management.
 - The company is well known for providing excellent working conditions and professional improvement opportunities for the employees.
 - The company plant operated at 30% capacity for 4 months last year due to Covid restrictions. This led to a fall in sales last year.
 - Competitive advantages and key business strengths:
 - Solid financial performance;
 - Focus on ensuring excellent product quality;
 - Specialized sewing equipment is in place to ensure flexibility in production;
 - Trained staff with excellent technical skills;
 - Production facilities are located in a modern building designed to improve efficiency and provide adequate working conditions;
 - Energy saving solutions are implemented to reduce business expenses;
- Business Prospects:
- In-house capacity is in place to increase the production volume;
 - Production facilities can be significantly increased by expanding the production premises by approx. 1,000 sq. m.
- This transaction is being handled by a Bulgarian business broker with offices around Bulgaria.

Products & Services Overview

The factory produces both men's and women's fashion clothing under global brands. There are several production lines that have the capacity to produce from single pieces, limited series to large production volumes.

The employees are regularly trained and have the skills and experience to work with various materials, both natural and artificial.

Intangible assets include know-how, client base, and prototypes.

TARGET PRICE

EUR 3,100,000

BUSINESS TYPE

Manufacturing

FACILITIES

The company owns 2,800 sq. m. production premises recently built on a 5,000 sq. m. own plot area.

COUNTRY

Bulgaria

BUSINESS ID

L#20220312

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM