

Italian BPO Call Center Business





Italian BPO Call Center Business

Established in 2012, the company has evolved from being an authorized Fastweb agency into a multifaceted enterprise specializing in call center services, commercial space management, sales, and recruitment. Over the years, it has built a strong presence across Italy, providing exceptional support to its clients and partners while upholding the highest standards of professionalism and confidentiality.

The company manages and provides commercial spaces tailored to the needs of its clients, ensuring widespread availability throughout the country. Its strategic locations include major shopping centers, electronics stores, and outlet malls.

With operational headquarters in Naples, Rome, and Pesaro, the company is well-positioned to offer comprehensive services across the national territory.

Operations

Supported by their dedicated Commercial Directors, the team has developed an extensive sales network comprising approximately 100 professional promoters. These individuals specialize in selling telecommunication services within Italy's largest shopping centers, offering constant and professional support to customers. Their expertise and commitment have been instrumental in driving sales and enhancing customer satisfaction.

Customers

The agency boasts a strong track record of success in personnel recruitment and selection across various industries. It has collaborated with companies of all sizes, including prominent organizations such as Fastweb S.p.A., Eni Gas e Luce S.p.A., and Strega Retail S.p.A. Through its personalized and professional services, the agency has consistently driven long-term growth and improved performance for its clients.

TARGET PRICE

EUR 1,500,000

GROSS REVENUE

EUR 2,500,000

BUSINESS TYPE

Call Center

COUNTRY

Italy

BUSINESS ID

L#20240738

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM