

# Portfolio of 2x Software & IT Companies





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Software & IT Companies for Sale in Costa Rica, with 20 years of experience.

### Company 1

Provides Fintech services for payments and electronic channels, where it is a market leader. It has over 55 customers from the financial and government sectors. The company's products are the intellectual property of ProSoft, a market leader which specialises the development of industrial communication solutions for automation and control applications.

### Company 2

It is a technology consulting company, which provides consulting services and outsourcing of technological resources, in alliance with other technology companies including Microsoft and Oracle.

Both of the companies are comprised of a highly specialised team with strong communication skills and trust level, a very low employee turnover, a common language and a high level of commitment to the proposed values and goals. The selected group of customers are leaders in the industry in which they operate.

Furthermore, these companies belong to 2 partners whom are IT experts and former consultants of the Interamerican Development Bank (IDB), Central America Bank for Economic Integration (CABEI) and the Central Bank of Costa Rica (BCCR), among others.

### Products & Services:

**Payment Management Center:** This system/ service allows real time or deferred movements of funds between participants of the National Electronic Payment System (SINPE) of the Central Bank of Costa Rica (BCCR). Customers include public and private banks, savings and credit cooperatives, pension fund operators, stock exchanges and government entities.

**Omnichannel Digital Banking (ODB):** This system enables customers to use the digital signature and seal for electronic transactions and documents, in accordance with the laws and regulations of Costa Rica.

**Outsourcing:** The service allocates specialised technical resources for the development, support and maintenance of application in Microsoft and Oracle Technologies.

**Consulting:** Consulting allows the implementation of proprietary and third party products, including ERP, CRM, Core Banking and Core Municipal.

**Core Municipal:** This service operated municipal tax systems by using more than 10 modules to manage patents, real estate, collections, a service platform, commercial management, payment arrangements, etc.

### Revenues:

Company 1: \$4,713,703

### TARGET PRICE

\$30,000,000

### GROSS REVENUE

\$9,235,758

### EBITDA

\$1,578,211

### BUSINESS TYPE

Software & SAAS

### REASON FOR SELLING

New Venture

### COUNTRY

Costa Rica

### BUSINESS ID

L#20240727



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