

Hardscape & Landscaping Company





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Highly reputed hardscape installation company specializing in patios, driveways, pool decks, fire pits, retaining walls, pergolas, and outdoor kitchens.

With over 15 years of experience, this company is renown for its high-quality services and emphasis on customer satisfaction, earning several accolades.

New ownership took over in 2020, growing sales significantly, and continuing a legacy of excellence with its experienced team.

Key Details:

- 2023: \$3.8 mn; \$790k YoY growth of 21%.
- Revenue CAGR of 29% from 2021 to 2023.
- Improved operational efficiency, boosting SDE margin from 19% in 2021 to 21% in 2023.
- Maintains 8-10 week backlog of projects.
- Balanced revenue with 50% commercial and 50% residential projects.
- Key members of the team have been with the business since founding (worked with 2 owners).
- Opportunities for growth include expansion into retail sector, geographic regions, and new services.
- Equipment & Vehicles: \$240k.
- Inventory: \$160k

TARGET PRICE

\$3,990,000

BUSINESS TYPE

Construction Project

COUNTRY

United States

BUSINESS ID

L#20240689

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