

Diagnostic Clinic for Internal Diseases with Exceptional Reputation





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The clinic provide high-quality medical services, focused on excelling in their expertise. They employ only the finest doctors, with a commitment to long-term excellence. Their nurturing, family-like environment fosters optimal performance from every team member. With a dynamic blend of seasoned professionals and emerging talents, they ensure both the present and future success of their clinic. Their exceptional brand reputation for top-tier medical care spans across Albania and Kosovo.

At this juncture, they recognize the need to broaden their scope by offering additional medical specializations and procedures. With rising demand from customers and the market, they aim to complete their range of medical services. Expanding into radiological procedures, surgical interventions, and patient treatments is essential to fulfilling their mission. Moreover, they seek to establish more locations in Tirana for enhanced accessibility.

Achieving these goals requires further investment and dedication. However, the current ownership trio faces challenges in aligning on the company's future direction and financial commitment. As a solution, they are considering selling to an owner with greater resources and business acumen. This transition would enable the clinic to reach its full potential. While one owner is prepared to remain as manager, others, as practicing doctors, are eager to continue their roles under new ownership, while still reaping the rewards of their contributions.

Overview

- The clinic serves over 7,000 to 8,000 patients annually, with this number steadily growing by 15-20% every year.
- More than half of the clinic's staff has been employed for over 10 years, creating an excellent mix of highly experienced senior doctors and nurses, along with many highly motivated young doctors.
- The brand name is well-established in the market and is known for its high-quality medical service, skilled medical staff, and modern equipment.
- Additionally, it has excellent long-term relationships with local suppliers and distributors, most of whom have been partners for over 10 years.
- The management structure is also well-established and easily transferable to new owners, with key personnel in the right positions.

Products & Services

Medical and instrumental examinations, doctor's visits, laboratory tests, check-ups.

Assets Overview

- Registered brand name and logo with one of the best reputations in the Albanian and Kosovar markets for medical services.
- Medical devices, supplies, equipment, and other physical assets, along with liquid assets.

TARGET PRICE

\$2,700,000

GROSS REVENUE

1000000

EBITDA

TBA

BUSINESS TYPE

Medical Businesses

FACILITIES

The clinic operates in a rented 700-square-meter facility, which is extremely well-built with high-end medical-grade materials designed specifically for the type of work it serves. Most of the medical equipment present is recent and EU, American, or Japanese-made.

COUNTRY

Albania

BUSINESS ID

L#20240608

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