

Leading Transportation Business





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The logistic transportation business in Brazil plays a crucial role in supporting the country's vast and complex economy. With its expansive territory and diverse industries, Brazil heavily relies on efficient transportation networks to ensure the smooth flow of goods and services across the nation.

Brazil's logistic transportation industry is known for its robust infrastructure, including an extensive road, rail, waterway, and air network. Road transport is the dominant mode in Brazil, with a well-developed highway system connecting major cities and regions. However, due to the country's size and challenges with road conditions, other modes like rail and waterways are also vital for long-distance freight transportation.

The logistic transportation sector in Brazil is further bolstered by the country's impressive port system. Brazil has several major ports, including Santos, Itajaí, and Rio Grande, which are crucial for both domestic and international trade. These ports facilitate the import and export of various goods, such as agricultural products, minerals, and manufactured goods, contributing significantly to Brazil's economy.

The logistic transportation business in Brazil is faced with several challenges, including inadequate infrastructure maintenance, high fuel costs, and complex bureaucracy. However, the government is aware of these issues and has been working towards improving the transport system, investing in infrastructure projects, and implementing policies to enhance efficiency and reduce costs.

The logistic transportation industry in Brazil also plays a critical role in promoting regional development and reducing regional disparities. By connecting rural areas to urban centers and facilitating the movement of goods, it helps boost economic growth and job creation in different regions of the country.

In conclusion, the logistic transportation business in Brazil is central to the functioning of the country's economy. With its extensive infrastructure and diverse modes of transport, it serves as a crucial link between different regions and supports the movement of goods and services across the nation. Efforts are being made to address challenges and improve the efficiency of the transportation network, ensuring Brazil's continued economic development.

Overview

Strategic investment opportunity in an excellent transport, logistics and storage company established in Brazil.

The company operates from Rio Grande do Sul to Bahia and is looking for a partner who can help it expand its presence in other regions of the country.

The total or partial acquisition of the Company offers a path to consolidating a financially robust business, capable of exploring growth opportunities in a dynamic and constantly evolving market.

By investing in this opportunity, the investor has the chance to benefit from the continued growth of the business, as well as potential capital gains when the company reaches new milestones and is valued at an even higher price.

Keypoints

- Immense logistics fleet
- Grow in revenue 15%/year

TARGET PRICE

\$50,000,000

GROSS REVENUE

65020390

EBITDA

11480317

BUSINESS TYPE

Logistics Company

FF&E

1000+ Trucks included

SUPPORT & TRAINING

12 months

REASON FOR SELLING

Retirement

COUNTRY

Brazil

BUSINESS ID

L#20240598

- Capture new customers with a focus on urban distribution / e-commerce;
- Invest in small logistics centers (On Place) in strategic locations;
- Processes and business model according to customer demand;
- Migrate to split deliveries;
- Investment in smaller vehicles;
- Digitization of processes.

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