

# B2B & Distribution of Plastic Packaging





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Located in the state of Texas for more than 44 years, the business specializes in serving as a private intermediary for brand distribution of cleanroom class-100 and class-50 packaging. They offer a wide range of products, including polyethylene bags, film, shrouds, sheets, and tubing, as well as custom-designed substrate packaging. After purchase, the company can be easily relocated within the first 30 to 60 days.

The company has established strong partnerships with the re-manufacturing suppliers who handle all production and shipping. This sets the business apart and facilitates smooth operations. Their team consists of three skilled engineers, ensuring the longevity of customer relations. They proudly hold high online ratings and maintain a strong reputation.

They are well-prepared for a leadership transition, with functionality continuing smoothly over a six to twelve-month period. Their marketing efforts rely on word-of-mouth referrals from a large and loyal customer base, providing ample opportunities for growth through social media engagement and aggressive advertising.

The company is also flexible and open to optimizations that could further increase revenues, including strategic expansions and alliances. They have long-standing relationships with clients, primarily Fortune 500 companies, across various industries, such as industrial, medical, pharmaceutical, and electronic networking, contributing to their extensive catalog.

In 2022, the total revenues reached \$4,183,404, with gross profits of \$1.2 million and EBITDA of \$713,492. The sales projections for 2023 are up to \$4.5 million. The business is quality-focused and significantly certified in technical sales.

### TARGET PRICE

\$3,500,000

### GROSS REVENUE

\$4,183,404

### EBITDA

\$1,200,000

### BUSINESS TYPE

Services

### COUNTRY

United States

### BUSINESS ID

L#20230563

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