

# 30-Year-Old Luxury Clothing Manufacturing Business





## 30-Year-Old Luxury Clothing Manufacturing Business

- Long-time manufacturer of all types of luxury clothing.
- Leading global brands are the factory's clients.
- Management constantly improves efficiency and quality in order to meet the ever-increasing client requirements.
- The owner has invested in modern factory premises, with high-performing machines, and process management.
- The company is well known for providing excellent working conditions and professional improvement opportunities for the employees.
- The company plant operated at 30% capacity for 4 months last year due to Covid restrictions. This led to a fall in sales last year.
- Competitive advantages and key business strengths:
  - Solid financial performance;
  - Focus on ensuring excellent product quality;
  - Specialized sewing equipment is in place to ensure flexibility in production;
  - Trained staff with excellent technical skills;
  - Production facilities are located in a modern building designed to improve efficiency and provide adequate working conditions;
  - Energy saving solutions are implemented to reduce business expenses;
- Business Prospects:
  - In-house capacity is in place to increase the production volume;
  - Production facilities can be significantly increased by expanding the production premises by approx. 1,000 sq. m.
- This transaction is being handled by a Bulgarian business broker with offices around Bulgaria.

### Products & Services Overview

The factory produces both men's and women's fashion clothing under global brands. There are several production lines that have the capacity to produce from single pieces, limited series to large production volumes.

The employees are regularly trained and have the skills and experience to work with various materials, both natural and artificial.

Intangible assets include know-how, client base, and prototypes.

### TARGET PRICE

EUR 3,100,000

### BUSINESS TYPE

Manufacturing

### FACILITIES

The company owns 2,800 sq. m. production premises recently built on a 5,000 sq. m. own plot area.

### COUNTRY

Bulgaria

### BUSINESS ID

L#20220312

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