

# 40 Year Old Rx-pharma Manufacturing Business



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This company for sale is a healthcare company based in Bangalore, India. The business is involved in the manufacturing and supply of medicines and nutritional supplements to people across the globe (Quality standards as specified by WHO-GMP and ISO certifications).

The business is fully equipped ISO 9001 and WHO GMP certified unit is catering to orders from countries like Central America, Nigeria, Bangladesh, Cambodia, Sri Lanka, Malaysia, Dominican Republic etc. The unit has over 50000 square feet of built up area dedicated to production of tablets, capsules and oral liquids.

Company produces Generic, Nutraceuticals and Herbal Medical Products.

### Financial Performance Highlights (3 Years)

Revenue has seen a steady increase in the last 3 years but with a reduction in EBITDA. The reduction in EBITDA is due to increased ad spend for an online brand started 5 years ago. Any profit made by this D2C supplements brand is being put back into marketing of the brand which has led to a reduction in EBITDA of the overall company.

### Products

438 manufacturing licenses under generic pharmaceuticals. Out of these, company currently holds 148 CoPP approvals which allow us to register our products for export in multiple ROW countries.

### Overarching Competitive Advantage

High production capacity for a small scale manufacturing facility with cost advantage. Manufacturing unit located inside the city of Bangalore allows access to both skilled and unskilled labour.

#### TARGET PRICE

\$12,000,000

#### GROSS REVENUE

\$1,900,000

#### EBITDA

\$0

#### BUSINESS TYPE

Manufacturing

#### ESTABLISHED

1982

#### SUPPORT & TRAINING

1 Year

#### REASON FOR SELLING

Retirement

#### COUNTRY

India

#### BUSINESS ID

L#20210016

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