

# 10Y Old #1 Trusted VPN Business





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One of the best VPN Company for Sale on the market. The business started in 2009 from Hong Kong under British management. This company has been always profitable. Cash generative, good gross margin, subscriber based.

- VPN provider that focuses on expats, business and Leisure travelers.
- Access geo restricted content such as BBC iPlayer, Hulu, ITV Hub.
- Full suite of privacy and security features, inc AES256 encryption, kill switch, DNS leak protection.
- Supports all devices and OS Win, Mac, iOS, Android, Linux and DD-WRT.
- Proprietary Customer Management System.
- Strong brand that is well known amongst our peers and customers.
- Strong customer support.
- Customers based globally, US 30%, EU 40% and Rest of the world 30%

### TARGET PRICE

\$1,500,000

### GROSS REVENUE

1400000

### EBITDA

TBA

### BUSINESS TYPE

VPN

### ESTABLISHED

2010-03-15

### FACILITIES

Operations outsourced, no office. Virtually no overheads and almost all costs are variable. Currently with Covid pandemic new business is significantly down, however we are well positioned to "weather the storm" .

### COMPETITION

Approx. 250 Top Players

### GROWTH & EXPANSION

The VPN market continues to grow within business and leisure, at a forecast rate of 12% CAGR between 2020 and 2026. The strategic landscape, however, is changing due to increased competition from bigger players, the emergence of so called "comparison sites" and increased blocking activity by the content providers.

### SUPPORT & TRAINING

3 Months

### REASON FOR SELLING

Retirement

### COUNTRY

Hong Kong

### BUSINESS ID

L#20200745

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