

227 MWp Brazilian Solar PV Portfolio



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Project Alfa is a utility-scale solar photovoltaic (PV) aggregation platform in Brazil consisting of **67 solar plants** strategically positioned across **10 Brazilian states**. The platform represents a total declared capacity of **227.16 MWp** with an estimated recurring generation profile of **497,480 MWh/year**. The asset portfolio is structured around a dual-monetization commercial strategy: contracted/wholesale electricity sales coupled with upside potential from verified carbon emission reductions **298,488 \$\text{tCO}_2\$ /year**. Total documented capital expenditure is **US\$152.8 million**, reflecting an entry cost basis of **US\$0.67 million/MWp**.

Key Investment Highlights

- **Scale & Geographic Footprint:** 227.16 MWp aggregate capacity diversified across 10 Brazilian states, minimizing single-asset operational and localized grid-curtailment risks.
- **Capital Efficiency:** Total documented CAPEX of US\$152.8M (~US\$0.67M/MWp), comparing favorably to regional greenfield solar installation benchmarks.
- **Dual Cash Flow Generation:** Base electricity sales supported by an unhedged upside from voluntary/compliance carbon credit issuance.
- **Attractive Unit Economics:** Base-case operational EBITDA of **US\$27.17 million/year** on **US\$28.85 million/year** gross revenue (~94.2% EBITDA margin).
- **Compelling Payback & Return Profile:** Indicative base-case simple payback of **5.62 years** and an annual operational Return on Investment (ROI) of **17.8% p.a.**
- **Platform Valuation:** Indicative base-case Enterprise Value (EV) of **US\$217.4 million** (~8.0x EBITDA).

Portfolio Capital Structure

The platform is partitioned into three strategic investment pipelines:

Sub-Portfolio	Plant Count	Aggregate Capacity	Capacity Share	Documented CAPEX	Unit CAPEX
PIPE 1	31	112.06 MWp	49.3%	US\$75.4M	US\$0.67M/MWp
PIPE 2	28	67.00 MWp	29.5%	US\$45.1M	US\$0.67M/MWp
PIPE 3	8	48.10 MWp	21.2%	US\$32.4M	US\$0.67M/MWp
Total Portfolio	67	227.16 MWp	100.0%	US\$152.8M	US\$0.67M/MWp

Scenario Performance & Financial Summary

Operational modeling assesses platform resilience across three primary energy and carbon pricing regimes, holding operating expenses constant at **US\$1.68 million/year** (~US\$7,400/MWp/year):

Financial & Operational Metric	Prudent Case	Base Case	Optimistic Case
Electricity Price Assumption	US\$30.00 / MWh	US\$40.00 / MWh	US\$50.00 / MWh
Carbon Credit Price Assumption	US\$0.00 / \$\text{tCO}_2\$	US\$30.00 / \$\text{tCO}_2\$	US\$50.00 / \$\text{tCO}_2\$

TARGET PRICE	\$35,000,000
GROSS REVENUE	\$28,850,000
EBITDA	\$27,170,000
BUSINESS TYPE	Renewable Energy - Wind
COUNTRY	Brazil
BUSINESS ID	L#20261152

Financial & Operational Metric	Prudent Case	Base Case	Optimistic Case
Electricity Sales Revenue	US\$14.92M	US\$19.90M	US\$24.87M
Carbon Credit Monetization	US\$0.00M	US\$8.95M	US\$14.92M
Gross Operating Revenue	US\$14.92M	US\$28.85M	US\$39.80M
Operating Expenses (OPEX)	(US\$1.68M)	(US\$1.68M)	(US\$1.68M)
Platform EBITDA	US\$13.24M	US\$27.17M	US\$38.12M
EBITDA Margin	88.7%	94.2%	95.8%
Depreciation & Amortization (20-yr)	(US\$7.64M)	(US\$7.64M)	(US\$7.64M)
Operating Profit (EBIT)	US\$5.60M	US\$19.53M	US\$30.48M
Corporate Income Tax (34% Lucro Real)	(US\$1.90M)	(US\$6.64M)	(US\$10.36M)
Indicative Net Income	US\$3.70M	US\$12.89M	US\$20.12M
Operational ROI (EBITDA / CAPEX)	8.7% p.a.	17.8% p.a.	24.9% p.a.
Simple Capital Payback	11.54 years	5.62 years	4.01 years

Carbon Credit Monetization Profile

Estimated platform decarbonization volume is **298,488 tCO_2 /year**.

- Under the **Base Scenario** (US\$30/ tCO_2), carbon revenues contribute **US\$8.95 million/year**, accounting for 31.0% of gross revenues and expanding EBITDA by 49.1% over merchant power alone.
- Under the **Optimistic Scenario** (US\$50/ tCO_2), carbon revenues expand to **US\$14.92 million/year**, driving total platform cash flow to US\$38.12M EBITDA.
- Merchant electricity generation alone at US\$40/MWh secures US\$18.22 million/year in operating cash flow without carbon monetization, providing an operational downside floor of 11.9% ROI p.a.

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Carbon Credit Conditionality: Projected carbon-credit revenues of US\$8.95M to US\$14.92M per annum represent uncontracted financial upside. Receipt of carbon revenues is strictly contingent upon the project platform successfully satisfying all applicable additionality assessments, validation criteria, baseline certifications, third-party independent verifications, and credit issuance protocols administered by international voluntary or compliance carbon registries.

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