

240 MW PV + 1,179 MWh ERCOT Solar + BESS Portfolio Acquisition



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An acquisition opportunity to acquire a **100% equity interest** in a high-conviction development portfolio comprising four utility-scale solar photovoltaic (PV) and battery energy storage system (BESS) assets across key load zones in Texas. The portfolio combines **240 MW** of utility-scale solar PV and **1,178.8 MWh** of duration-optimized battery storage, targeting Commercial Operation Dates (COD) across **2027–2028**. The transaction carries an implied valuation of **\$35.8M**, representing an attractive, de-risked development basis with substantial federal tax upside, strategic congestion capture, and potential offtake monetization driven by regional hyperscale data center expansion.

Key Deal & Valuation Metrics

The portfolio pricing reflects a structured development valuation methodology benchmarked against competitive ERCOT transaction comps.

Metric	Specification
Transaction Perimeter	100% Equity Interest
Grid / Regional Operator	ERCOT (West, North, North Central, South)
Total Generation & Storage Capacity	240 MW PV / 1,178.8 MWh BESS
Target COD Window	Q2 2027 – Q3 2027 (Fully Operational by 2028)
Valuation Pricing Basis	\$100,000 / MW PV · \$10,000 / MWh BESS
Solar PV Implied Value	\$24.0M (240 MW × \$100k/MW)
Storage Implied Value	\$11.8M (1,178.8 MWh × \$10k/MWh)
Implied Portfolio Value	\$35.8M
Federal Tax Credit Status	100% ITC Eligible (30%–40% basis under IRA)

Pricing

- \$100k/MW PV · \$10k/MWh BESS
- PV Value \$24.0M (240 MW × \$100k)
- BESS Value \$11.8M (1,179 MWh × \$10k)
- Implied Total \$35.8M

Portfolio Asset Breakdown

The four assets offer geographic diversification across distinct ERCOT sub-markets, featuring a balanced mix of standalone duration assets and large-scale co-located solar + storage facilities.

Project	ERCOT Zone	PV Capacity (MW)	BESS Capacity (MWh)	Development / SGIA Status	Tax Credit Stack	Target COD	Implied Value
Location 1	West	—	226.8	Fully Permitted / Interconnection in progress	30% ITC	Q2 2027	\$2.3M
Location 2	North	—	380.0	Fully Permitted / Interconnection in progress	30% ITC	Q3 2027	\$3.8M

TARGET PRICE
\$35,800,000

GROSS REVENUE
\$32,400,000

EBITDA
\$23,000,000

BUSINESS TYPE
Renewable Energy - Solar PV & BESS

COUNTRY
United States

BUSINESS ID
L#20261136

Project	ERCOT Zone	PV Capacity (MW)	BESS Capacity (MWh)	Development / SGIA Status	Tax Credit Stack	Target COD	Implied Value
Location 3	North Central	50	200.0	SGIA Executed	30% ITC + 10% EC Bonus	Q2 2027	\$7.0M
Location 4	South	190	372.0	SGIA Executed	30% ITC + 10% EC Bonus	Q3 2027	\$22.7M
TOTAL	ERCOT	240 MW	1,178.8 MWh	Late-Stage / Interconnection Advanced	Up to 40% ITC	2027	\$35.8M

Note: EC = Energy Community qualification under the Inflation Reduction Act.

Category	Line Item / Metric	Downside (Bear Case)	Base Case (Underwriting)	Upside (Bull Case)	Notes / Methodology
1. Portfolio Scope & Assets	Total Projects	4 Assets	4 Assets	4 Assets	Location 1, Location 2, Location 3, Location 4
	Location 1 (ERCOT West)	— PV / 226.8 MWh	— PV / 226.8 MWh	— PV / 226.8 MWh	Fully Permitted · 30% ITC · Q2 2027 · \$2.3M Value
	Location 2 (ERCOT North)	— PV / 380.0 MWh	— PV / 380.0 MWh	— PV / 380.0 MWh	Fully Permitted · 30% ITC · Q3 2027 · \$3.8M Value
	Location 3 (ERCOT N. Central)	50 MW / 200.0 MWh	50 MW / 200.0 MWh	50 MW / 200.0 MWh	SGIA Executed · 40% ITC (EC) · Q2 2027 · \$7.0M Value
	Location 4 (ERCOT South)	190 MW / 372.0 MWh	190 MW / 372.0 MWh	190 MW / 372.0 MWh	SGIA Executed · 40% ITC (EC) · Q3 2027 · \$22.7M Value
	Total Portfolio Capacity	240 MW / 1,178.8 MWh	240 MW / 1,178.8 MWh	240 MW / 1,178.8 MWh	4-hour BESS duration across all 4 locations
	Target COD Window	2027–2028	2027–2028	2027–2028	SGIAs executed for Locations 3 & 4 (83% of value)
2. Development Valuation	PV Pricing Basis (\$100k / MW)	\$24.0M	\$24.0M	\$24.0M	240 MW × \$100k/MW (Locations 3 & 4)

Category	Line Item / Metric	Downside (Bear Case)	Base Case (Underwriting)	Upside (Bull Case)	Notes / Methodology
3. Project CapEx & Financing	BESS Pricing Basis (\$10k / MWh)	\$11.8M	\$11.8M	\$11.8M	1,178.8 MWh × \$10k/MWh (Locations 1 to 4)
	Implied Acquisition Price	\$35.8M	\$35.8M	\$35.8M	100% Equity Interest acquisition
	Turnkey EPC CapEx (Solar + BESS)	\$475.1M	\$475.1M	\$460.0M	PV: \$850/kWdc · BESS (4h): \$230/kWh
	Grid Interconnection & Soft Costs	\$57.9M	\$57.9M	\$54.2M	POI bays, gen-tie lines, TSP security deposits
	Total Uses of Funds (CapEx + Dev)	\$568.8M	\$568.8M	\$550.0M	Total capital required to COD
	Tax Equity Proceeds (ITC)	\$157.0M	\$191.6M	\$238.4M	Bear: 30% baseline · Base: 36.6% · Bull: 46.6%
	Senior Project Debt Facility	\$285.0M	\$320.0M	\$335.0M	Construction-to-term facility (~60% gearing)
4. Scenario Drivers	Sponsor Net Equity Check	\$126.8M	\$57.2M	\$31.6M	Net equity commitment required from Sponsor
	BESS Revenue Stack (\$/kW-yr)	\$110 / kW-yr	\$145 / kW-yr	\$185 / kW-yr	Ancillary Services (ECRS/RRS) + RT Arbitrage
	Solar PV Capture Price (\$/MWh)	\$26.0 / MWh	\$34.0 / MWh	\$42.0 / MWh	Nodal spot vs. contracted data center floor
	Commercial Offtake Structure	100% Spot Merchant	60% Tolling / 40% Spot	80% DC Contract / 20% Spot	LOI secured for hyperscale data center
5. Operating Performance	Senior Debt All-in Interest Rate	7.25% (SOFR + 250 bps)	6.50% (SOFR + 200 bps)	5.75% (SOFR + 165 bps)	Sculpted amortization over 18 years
	Average Annual Net Revenue (Yr 1–5)	\$58.2M	\$79.6M	\$104.2M	Combined generation across Locations 1–4
	Average Annual EBITDA (Yr 1–5)	\$46.5M	\$66.8M	\$89.5M	Net of O&M, land leases, insurance & property tax

Category	Line Item / Metric	Downside (Bear Case)	Base Case (Underwriting)	Upside (Bull Case)	Notes / Methodology
6. Return Metrics	Average Portfolio DSCR	1.28x	1.48x	1.82x	Minimum required covenant: 1.20x–1.30x
	Unlevered Project IRR (25-Yr)	8.4%	11.8%	15.6%	Total project return before leverage
	Levered Equity IRR (Hold-to-Maturity)	11.2%	17.4%	24.8%	25-year sponsor equity return
	Levered Equity IRR (Exit at COD+7)	12.8%	19.6%	27.5%	7-year secondary market exit
	Equity Multiple (MoIC at COD+7)	1.75x	2.45x	3.35x	Multiple on invested sponsor equity
	Equity NPV @ 10% Discount	\$18.5M	\$74.2M	\$142.8M	Net Present Value of sponsor distributions
7. 10-Yr Cash Flow to Equity	Sponsor Payback Period	4.8 Years	2.2 Years	1.4 Years	Breakeven on initial equity check
	Year 0 / Construction (2026/27)	(\$126.8M)	(\$57.2M)	(\$31.6M)	Initial sponsor net equity draw
	(Base Case FCFE Profile) Year 1 / 2027 (COD)	\$15.8M	\$23.0M	\$32.4M	EBITDA less Debt Service & Tax Equity pref
	Year 2 / 2028	\$22.4M	\$31.5M	\$44.1M	Full-year operational run-rate
	Year 3 / 2029	\$24.1M	\$33.5M	\$46.8M	Sponsor reaches cumulative positive cash flow
	Year 4 / 2030	\$25.5M	\$35.1M	\$48.9M	Steady operational stage
	Year 5 / 2031	\$26.8M	\$36.4M	\$50.7M	Steady operational stage
	Year 6 / 2032	\$29.0M	\$39.3M	\$54.2M	Lower tax equity preferred hurdle post-flip
	Year 7 / 2033 (Battery Augmentation)	\$24.5M	\$36.7M	\$52.0M	Includes \$4.5M cell augmentation CapEx

Category	Line Item / Metric	Downside (Bear Case)	Base Case (Underwriting)	Upside (Bull Case)	Notes / Methodology
	Year 8 / 2034	\$31.2M	\$42.5M	\$58.1M	Post-augmentation capacity restoration
	Year 9 / 2035	\$32.4M	\$43.9M	\$60.0M	High-margin contracted cash flows
	Year 10 / 2036	\$33.6M	\$45.4M	\$62.1M	Cumulative Base Case FCFE: \$367.3M

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