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Healthcare Communication & Interpretation Services

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Healthcare Communication & Interpretation Services

TARGET PRICE
$15,500,000

GROSS REVENUE
$10,300,000

EBITDA
$2,300,000

BUSINESS TYPE
Call Center

COUNTRY
United States

BUSINESS ID
L#20261119

A leading provider of healthcare communication and interpretation services, delivering HIPAA- compliant, technology-enabled solutions to hospitals, health systems, and managed care organizations across the U.S.

The Company provides medical video remote interpreting (VRI), telephonic interpretation, document translation, and on-site interpretation services, supported by a workforce of 550+ professionals and delivering more than 3.5 million interpretation minutes per month.

Founded 2019. 550+ workforce delivering 3.5M+ monthly interpretation minutes. 95%+ healthcare revenue concentration with long-term contracted clients.

Key Investment Highlights

- $10.3M revenue in 2025, with $11.5M+ projected revenue for 2026
- $2.3M EBITDA in 2025, representing a 22% EBITDA margin
- 95%+ of revenue generated from healthcare clients
- Long-term relationships with hospitals, health systems, and managed care organizations
- HIPAA and SOC II Type II certified infrastructure
- Capital-light and scalable operating model
- 550+ workforce and 3.5M+ monthly interpretation minutes
- Strong organic growth achieved without acquisitions

Growth Opportunities

The Company has significant potential for further expansion through health system and payer relationships, telehealth partnerships, geographic expansion, new service verticals, AI integration, and M&A.

Transaction Opportunity

The shareholders are considering a majority recapitalization, strategic partnership, or full acquisition to support the Company's next stage of growth. Additional information is available to qualified parties following execution of an NDA.

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