

Mid-Sized Independent Wealth Management Group



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Profile: Established Swiss private banking and wealth management group with a significantly larger client base than a traditional boutique bank and an internationally focused business model.

Indicative Metrics

- Group Assets under Management: approximately CHF 5–9 billion
- Net New Money (latest financial year): positive low triple-digit million CHF
- Organization: substantially larger than a small private bank
- Revenue Model: predominantly recurring management, advisory, and custody fees
- Capital & Liquidity: strong and conservatively managed

Business Model: Private banking, wealth management, investment advisory, family-office-style services, Lombard lending, and services for external asset managers. The Swiss banking platform is complemented by selected international relationships, investments, and local partnership structures.

Client Base: International HNWIs and UHNWIs, entrepreneurial families, family offices, independent asset managers, and selected institutional investors. The platform has well-established expertise across multiple international target markets.

Investment Case: A rare opportunity to acquire a Swiss wealth management platform with meaningful scale. Particularly suitable for a foreign private bank, a regional banking group, or a long-term financial investor seeking not only a banking license but an established international franchise. Additional growth can be achieved through team acquisitions and the integration of further client portfolios.

Swiss Banking Market Overview

Independent wealth management groups are among the fastest-growing segments of the Swiss financial industry, supported by increasing global demand for independent investment advice and multi-family office services. Switzerland's reputation for asset protection, sophisticated investment expertise, and international client servicing continues to attract HNW and UHNW individuals. Platforms with several billion Swiss francs in assets under management have become increasingly attractive acquisition targets due to their scalability, recurring fee income, and international distribution capabilities.

NOTICE REGARDING REQUESTS & TRANSACTION DETAILS

Please be advised that inquiries and requests for confidential transaction details will **strictly** be considered upon receipt of a complete **Know Your Customer (KYC)** compliance package.

To be evaluated, all submissions must include the following documentation:

- **Non-Disclosure Agreement (NDA)** — Fully executed

TARGET PRICE
CHF 200,000,000

GROSS REVENUE
CHF 0

EBITDA
CHF 0

BUSINESS TYPE
Financial Services

COUNTRY
Switzerland

BUSINESS ID
L#20261114

- **Proof of Funds (POF)** — Recent bank letter, tear sheet, or equivalent verification
- **Professional / Bank References**
- **Buy-Side Agreement** — Signed representation mandate

Note: Incomplete requests or submissions lacking the required verification documents will be disregarded without exception.

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LEGAL NOTE

- **Buy-Side Mandate Required:** Representation and execution of any transactional services are strictly contingent upon the execution of a fully signed Buy-Side Mandate agreement. Until such mandate is formally executed by all parties, no advisory, agency, or fiduciary relationship exists.
- **KYC & Proof of Funds (POF):** To comply with applicable legal regulations, anti-money laundering (AML) standards, and transaction protocols, the prospective Buyer must complete all standard Know Your Customer (KYC) verification procedures and provide verifiable Proof of Funds (POF) prior to receiving confidential target information, entering into negotiations, or submitting a formal offer.
- **No Offer or Solicitations:** Nothing herein constitutes an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any security, asset, or business entity.

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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