MERGERSCORP

Diversified Swiss Boutique Bank

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Diversified Swiss Boutique Bank

Profile: Established Swiss private bank offering a broader product range than a traditional wealth-management boutique.

Indicative Metrics

- Assets under Management: approximately CHF 1.5–2.5 billion
- Total Assets: approximately CHF 300–600 million
- Employees: approximately 70–110
- Annual Operating Income: approximately CHF 15–30 million
- Profitability: currently around break-even to a low positive profit
- Capitalization: comfortably above regulatory requirements

Business Model: Combination of private banking, discretionary wealth management, securities trading, fixed-income expertise, Lombard lending, and selected trade finance activities, creating diversified revenue streams beyond traditional wealth management fees.

Client Base: Private and institutional clients focused primarily on Europe, alongside selected international entrepreneurs and trade-related clients. Client assets are diversified across multiple currencies and jurisdictions.

Investment Case: Attractive for a strategic acquirer seeking not only a Swiss banking license but also trading, lending, and transaction capabilities. The platform offers considerable upside through scaling, cost optimization, greater utilization of existing infrastructure, and the addition of new client assets.

Swiss Banking Market Overview

The Swiss private banking sector continues to evolve toward diversified service offerings that combine traditional wealth management with lending, capital markets, and transaction banking. Rising interest rates have strengthened net interest margins, while increasing regulatory costs are encouraging industry consolidation. Banks with multiple recurring revenue streams and established trading capabilities are well positioned to benefit from economies of scale and growing demand from entrepreneurial and internationally active clients.

NOTICE REGARDING REQUESTS & TRANSACTION DETAILS

Please be advised that inquiries and requests for confidential transaction details will **strictly** be considered upon receipt of a complete **Know Your Customer (KYC)** compliance package.

To be evaluated, all submissions must include the following documentation:

- **Non-Disclosure Agreement (NDA)** — Fully executed
- **Proof of Funds (POF)** — Recent bank letter, tear sheet, or equivalent verification

TARGET PRICE
CHF 95,000,000

BUSINESS TYPE
Banks

COUNTRY
Switzerland

BUSINESS ID
L#20261113

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- **Professional / Bank References**

- **Buy-Side Agreement** — Signed representation mandate

Note: Incomplete requests or submissions lacking the required verification documents will be disregarded without exception.

LEGAL NOTE

- **Buy-Side Mandate Required:** Representation and execution of any transactional services are strictly contingent upon the execution of a fully signed Buy-Side Mandate agreement. Until such mandate is formally executed by all parties, no advisory, agency, or fiduciary relationship exists.

- **KYC & Proof of Funds (POF):** To comply with applicable legal regulations, anti-money laundering (AML) standards, and transaction protocols, the prospective Buyer must complete all standard Know Your Customer (KYC) verification procedures and provide verifiable Proof of Funds (POF) prior to receiving confidential target information, entering into negotiations, or submitting a formal offer.

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