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30-Year-Old American Established Mid-Atlantic Data Center & Web Hosting Provider

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TARGET PRICE
$1,718,000

GROSS REVENUE
$1,008,000

BUSINESS TYPE
Web Hosting Businesses

COUNTRY
United States

BUSINESS ID
L#20261111

An opportunity to acquire 100% of the stock of a well-established, carrier-neutral data center and managed hosting service provider operating in the Mid-Atlantic region. Operating for over 30 years, the business serves a loyal customer base with a broad portfolio of high-margin recurring services, including colocation, virtual private servers (VPS), shared hosting, and infrastructure add-ons.

The offering includes all operational infrastructure, physical equipment, client contracts, and a significant portfolio of legacy IPv4 address space.

Key Investment Highlights

- **Established Recurring Revenue:** Generating an annualized trailing 12-month (TTM) revenue run-rate of **$1.008M** ($84,000/month average as of June 2026) across **1,235 active clients**.
- **Valuable Legacy IP Assets:** Holds **45 contiguous, clean Class C IPv4 blocks** (11,520 IPs) unencumbered and held continuously since 1998, valued conservatively at **$450,000**.
- **Turnkey Infrastructure:** Operates a private, secure ~3,500 sq. ft. data center footprint with up to 1.6 MW total building power capacity, UPS/generator redundancy, and N+1 cooling.
- **Carrier-Neutral Connectivity:** On-site connections with top tier-1 and regional network providers (including Lumen, Comcast, Verizon, Brightspeed, and DQE).
- **Long-Term Facility Lease:** Long-term lease secured through 2031 at favorable terms ($7,700/month), with separate opportunity to negotiate acquisition of the underlying commercial real estate directly with the property owner.

Financial & Revenue Profile

Revenue Breakdown by Category

Category	Share of Total Revenue	Description
VPS Hosting	**29%**	Virtual private server hosting for SMB & enterprise workloads
Data Center Colocation	**28%**	High-density rack space, cabinet hosting, and cross-connects
Website Hosting	**22%**	Shared and dedicated web hosting services

Category	Share of Total Revenue	Description
Email Hosting	**6%**	Secure hosted email and domain mail solutions
Add-on Services	**6%**	Managed backup, storage, security, and infrastructure add-ons
Professional Services	**4%**	Technical consulting, custom setup, and IT support
Domain Registration	**2%**	Domain management and renewal services
SSL Certificates	**2%**	Digital security certificates
DNS Hosting	**1%**	Premium managed DNS infrastructure

Data Center & Facility Specifications

> **Note:** The facility is fully operational and configured for high-density, high-availability deployments.

- **Footprint:** ~3,500 sq. ft. data center floor space (concrete floor construction).
- **Power & Density:** 1.6 MW total building power, 480V 3-phase power, with rack densities from 5 kW to 17+ kW per cabinet.
- **Redundancy:** MGE Galaxy UPS-backed power systems, diesel generator backup, and A/B power circuit availability.
- **Cooling & Suppression:** N+1 redundant cooling architecture paired with FM-200 clean-agent fire suppression.
- **Lease Terms:** Fixed lease in place through **2031** at **$7,700 per month**. (Real estate acquisition option available via separate landlord discussion).

Transaction & Valuation Summary

The transaction is structured as a **100% stock purchase** of the company, inclusive of all equipment, operating assets, customer contracts, and IPv4 blocks.

Valuation Component	Calculation Basis	Stated Value
Core Operating Business	1.25x Annualized TTM Monthly Revenue ($84,000 × 12)	$1,260,000
IPv4 Address Asset Portfolio	45 Class C Clean Contiguous Blocks	$450,000
Total Asking Price	**Combined Valuation**	**$1,718,000**

- **Debt Profile:** All outstanding debt is short-term, totaling approximately **$112,000** (as of July 2026), which will be addressed as part of closing conditions.

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