

Cloud Data Engineering & AI Solutions Provider for the US market



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Project represents an opportunity to acquire a fast-growing technology services platform with deep expertise in cloud data engineering and artificial intelligence. The company benefits from a diversified customer base, exposure to attractive end markets, strong North American revenue concentration, and a scalable delivery model. Positioned at the intersection of cloud transformation, advanced analytics, and AI adoption, the business offers significant potential for strategic expansion and cross-selling opportunities.

Investment Highlights

- Established Technology Partner focused on cloud data engineering, AI/ML solutions, real-time data processing, cloud infrastructure, and UX/UI design for enterprise and high-growth clients.
- Strong North American Exposure, generating 100% of revenue from clients in the United States and Canada, with approximately 80% from the U.S. market and 20% from Canada.
- Diversified Client Base comprising 70% corporate and SMB customers and 30% startups, creating a balanced revenue mix between established enterprises and emerging innovators.
- Expertise in High-Growth Verticals, including Fintech, Insurtech, and SaaS, sectors that continue to benefit from accelerating digital transformation and AI adoption.
- Scalable Global Delivery Model supported by a team of 52 professionals primarily based in Argentina, complemented by talent across Brazil and Europe, enabling efficient and cost-effective service delivery.
- Recurring and Sticky Customer Relationships, with approximately 85% of engagements delivered through team augmentation services and the remaining 15% through project-based contracts.

Core Service Portfolio

- Cloud Data Engineering
- Real-Time Data Processing
- AI & Machine Learning
- Cloud Infrastructure
- UX/UI Design

GROSS REVENUE

\$1,600,000

EBITDA

\$100,000

BUSINESS TYPE

Internet Businesses

COUNTRY

Argentina

BUSINESS ID

L#20261089

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