Strategic LNG Energy Infrastructure Hub



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MERGERSCORP

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TARGET PRICE
$1,100,000,000

GROSS REVENUE
$195,000,000

EBITDA
$95,000,000

BUSINESS TYPE
Port

COUNTRY
Albania

BUSINESS ID
L#20261082

An opportunity to participate in the development of a large-scale LNG infrastructure asset designed to serve growing regional demand for energy security, industrial gas supply, and maritime fuel services across key European and Mediterranean markets. The project is designed to become a critical energy gateway serving power generation, industrial consumers, maritime transportation, and regional gas markets. Its location provides direct access to rapidly growing demand centers across Southeast Europe, the Adriatic region, and Mediterranean shipping routes.

Developed as a phased infrastructure platform, the project combines LNG storage, regasification, maritime bunkering, truck loading, and future bio-LNG integration capabilities, creating a diversified revenue model with significant long-term growth potential

Strategic Energy Infrastructure

- Positioned at a major maritime and energy crossroads
- Access to regional power generation, industrial, transportation, and marine fuel markets
- Gateway between multiple high-growth energy demand centers
- Potential to become a regional LNG distribution hub across multiple jurisdictions

Phased Development Strategy

Phase I

- Initial LNG storage capacity of approximately 40,000 m^3
- Throughput target of up to 430 million m^3 of natural gas annually
- Focus on power generation, marine bunkering, industrial supply, and reserve services

Phase II

- Expansion to approximately 170,000 m^3 storage capacity
- Throughput potential approaching 2.0 billion m^3 annually
- Additional regional distribution, maritime fueling, and bio-LNG opportunities

Diversified Revenue Streams

- LNG import and regasification
- Capacity and storage services
- Marine bunkering
- Industrial gas supply
- Truck loading operations
- Grid balancing and reserve services
- Future bio-LNG blending and distribution

Maritime Fueling Opportunity

The project is positioned to capitalize on the growing adoption of LNG as a marine fuel driven by increasingly stringent environmental regulations and shipping decarbonization initiatives.

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Target customers include:

- Ferry operators
- Cruise lines
- Container vessels
- General cargo fleets
- Port service vessels
- Dual-fuel LNG-powered ships

The facility is expected to support truck-to-ship, shore-to-ship, and ship-to-ship bunkering operations.

Market Opportunity

The infrastructure addresses several key market drivers:

- Growing regional demand for energy security and supply diversification
- Expansion of LNG-fueled maritime transport
- Increasing demand for cleaner alternatives to fuel oil and diesel
- Industrial decarbonization initiatives
- Regional gasification and power-generation requirements
- Future transition toward bio-LNG and low-carbon fuels

Financial Overview

Indicative Development CAPEX

Development Phase	Estimated Investment
Phase I	€500 – €695 Million
Phase II Expansion	€935 – €1,500 Million
Total Development Platform	€1.1 – €1.4 Billion

Revenue Potential

Metric	Phase I (Year 5)	Phase II (Year 10)
Revenue	€135 – €190 Million	€465 – €770 Million
EBITDA Margin Target	40% – 55%	40% – 55%

Illustrative Growth Profile

Year	Revenue (€m)	EBITDA (€m)
1	80	30
5	190	90
10	640	340

Development Roadmap

Near-Term Milestones

- Government and stakeholder engagement
- Technical Pre-FEED studies
- Commercial offtake agreements
- Environmental and permitting processes
- Project financing and strategic partnerships

Construction & Expansion

- Phase I Development: Initial storage and regasification platform

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- Phase II Expansion: Large-scale storage, regional distribution, and bio-LNG integration

Strategic Investor Rationale

This opportunity offers investors exposure to:

Critical energy infrastructure

LNG import and distribution growth

Maritime decarbonization trends

Multiple contracted revenue streams

Regional energy security initiatives

Significant scalability through phased expansion

Long-term transition toward low-carbon fuel

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