

Vertically Integrated Agribusiness Platform



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This offering represents a premier opportunity to acquire or partner with a vertically integrated Brazilian agribusiness enterprise specializing in the industrial processing of high-value corn derivatives for both human consumption and sophisticated animal nutrition markets. Strategically situated within Brazil's most prolific grain corridor, the platform leverages friction-free access to raw materials, highly competitive procurement economics, and established multi-modal logistics networks.

By seamlessly uniting food-grade manufacturing, specialized feed formulation, extensive grain storage, and end-to-end downstream distribution, the company operates a highly scalable, cash-generative model. This asset serves as an ideal entry point or expansion vehicle for strategic investors, international food conglomerates, commodity processors, and institutional asset managers looking to capitalize on the structural resilience of Brazil's agricultural value chain.

Core Investment Highlights

Strategic Locational Advantage

The asset is embedded within Brazil's highest-yield corn-producing region. This geographic moat ensures long-term supply security, mitigates raw material volatility, and guarantees optimal procurement economics.

Advanced Vertical Integration

The platform captures margin across the entire agribusiness value chain, successfully executing an end-to-end operational cycle: Grain Intake \rightarrow Industrial Processing \rightarrow Food Ingredients \rightarrow Animal Feed Formulation \rightarrow High-Margin By-Product Monetization.

Institutional Scale & Infrastructure

The business boasts a modern, proven industrial footprint featuring substantial installed capacity across all core segments, including a dedicated 60,000 metric ton (MT) grain storage infrastructure.

Diversified Market Exposure

The revenue model is structurally de-risked through balanced market penetration across human food ingredients, consumer packaged goods, industrial applications, and high-growth livestock nutrition sectors.

International Export Readiness

With certified, compliant processing facilities and a standardized product portfolio, the platform is fully equipped to scale its commercial footprint into lucrative global export markets.

4. Operational & Industrial Capabilities

Core Business Activities

TARGET PRICE

\$26,800,000

GROSS REVENUE

\$37,800,000

EBITDA

\$3,600,000

BUSINESS TYPE

Agricultural Enterprises

COUNTRY

Brazil

BUSINESS ID

L#20261071

- **Primary Processing:** Industrial-scale corn processing and high-efficiency degermination.
- **Human Nutrition:** Manufacturing of food-grade ingredients including premium grits, flour, hominy, and specialty derivatives, alongside consumer-facing corn products.
- **Animal Nutrition:** Advanced formulation of comprehensive feed solutions tailored for cattle, dairy, poultry, swine, and aquaculture.
- **Logistics & Storage:** State-of-the-art grain reception, quality assaying, and 60,000 MT capacity storage management.

Technical & Industrial Assets

- Fully automated milling, refining, and packaging lines.
- An institutional-grade, in-house quality control and R&D laboratory.
- High-throughput multi-modal logistics dispatch infrastructure.
- Agile manufacturing systems capable of rapidly pivoting production to meet shifting market demands.

5. Strategic Growth Levers

- **Asset Optimization:** Immediate operational upside available by scaling throughput and maximizing utilization rates of existing, underutilized plant capacity.
- **Global Export Penetration:** Capitalizing on current certifications to capture market share in high-margin international food and feed destinations.
- **Margin Expansion via Product Mix:** Shifting production volume toward proprietary, higher-margin value-added ingredients and specialty nutritional formulations.
- **Geographic Diversification:** Scaling the existing distribution network to capture broader domestic market share across Brazil and the wider LATAM region.
- **Portfolio Extension:** Leveraging infrastructure to process adjacent grain varieties, functional ingredients, and white-label/private-label contract manufacturing.

6. Strategic Fit & Target Investor Profile

This platform is uniquely positioned to deliver immediate synergistic value to:

- **International Agribusiness Groups** seeking a turn-key operational platform to establish or expand their footprint in Brazil.
- **Food Ingredient Manufacturers** looking to integrate backward to secure supply chain continuity and margin control.
- **Commodity Processors** aiming to diversify away from pure-play trading into downstream, high-margin vertical integration.
- **Private Equity & Growth Capital Firms** targeting resilient, asset-backed agri-food platforms with clear consolidation and expansion runways.

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