

High-Profitability Green Economy Platform & Global Food Security Business



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The Company is a highly profitable, green economy enterprise specializing in the production of high-quality fertilizers and soil conditioners. Driven by an extensive inventory of pre-extracted minerals and vast long-term reserves, the organization operates with a strong financial profile, boasting a 58% EBITDA margin and a projected 5-year revenue CAGR of 79%. The enterprise bridges large-scale industrial mining with global sustainability, offering a certified negative-carbon product that actively supports global food security.

Corporate Structure & Evolution

- **Strategic Restructuring:** Between 2020 and 2023, the enterprise underwent a significant mining transformation process to optimize operations.
- **Dual-Entity Division:** The transformation resulted in the creation of two distinct specialized corporate entities to divide asset utility:
- **Industrial Division:** An industrial company established to manage partially processed inventories, property, plant, and equipment.
- **Mining Division:** A dedicated mining company established to hold and manage long-term mining rights and reserves.
- **Global Oversight:** The entire structural transformation and operational auditing have been overseen and certified by top-tier global firms including Deloitte, Intertek, RSM, OCH, and GGI.

Resource Base & Mining Potential

- **Pre-Extracted Inventory:** The Company holds more than 13 million tons of pre-extracted and partially processed magnesium silicate inherited from legacy operations, significantly reducing immediate production steps and costs.
- **Long-Term Reserves:** The mining division controls massive deposits, featuring over 52 million tons of proven reserves.
- **Inferred Growth Potential:** Beyond proven deposits, the holdings include more than 212 million tons of inferred reserves.
- **Tenure Security:** Asset security is backed by renewed mining rights that extend until 2051.

TARGET PRICE

\$110,000,000

GROSS REVENUE

\$0

EBITDA

\$0

BUSINESS TYPE

Manufacturing

COUNTRY

Colombia

BUSINESS ID

L#20261060

Operational Infrastructure

The Company possesses a robust, fully realized physical and logistics infrastructure designed to scale up to an annual capacity of 1.1 million tons:

- **Land & Processing:** Features nearly 300 hectares of land encompassing a 25,000-square-meter processing plant.
- **Logistics & Access:** Serviced by over 15 kilometers of internal roads.
- **Utilities & Power:** Supported by self-contained aqueducts and a dedicated 14-kilometer high-voltage power transmission line.
- **On-Site Facilities:** Includes fully integrated staff campsites and cafeteria infrastructure.

Sustainability & Environmental Impact

The enterprise stands out as a “reputational profitability” leader, delivering positive impacts across multiple global fronts:

- **Green & Circular Economy:** Utilizes restorative mining practices that recycle previous mining waste and maximize existing operational infrastructure.
- **Negative Carbon Footprint:** The primary product, magnesium silicate, has a natural, inherent capacity to sequester carbon, rendering it a certified **negative carbon** asset.
- **Global Food Security:** Directly combats the scarcity and high pricing of traditional nitrogen fertilizers by increasing soil productivity and reducing overall nitrogen fertilizer consumption dependence.
- **SDG Alignment:** Operations are structured to drive a positive impact across all United Nations Sustainable Development Goals (SDGs).

Financial Strength & Market Valuation

- **Operating Profitability:** Current operations yield a high-margin structure with an EBITDA close to 58%, attributed to minimal processing requirements for pre-extracted inventory.
- **Audited Asset Value:** Corporate assets are officially recognized by world-renowned auditors at \$695 million USD (as of December 31, 2024), excluding the full scope of unmined reserves and upcoming plant assessments.
- **Enterprise Valuation:** Independent business plan projections prepared by global financial advisors place the total valuation of the enterprise between **\$1.1 billion USD and \$1.7 billion USD**.

Growth Capital & Exit Strategy

- **Expansion Financing Request:** The Company is seeking **\$110 million USD** in expansion funding to fully align operational capabilities with its 1.1 million annual ton production target.
- **Debt Profile:** The organization enters its expansion phase with a highly secure financial position and no significant debt.
- **Strategic Exit Horizons:** Plans are underway to execute a strategic corporate exit by 2025 through an Initial Public Offering (IPO) or the issuance of green bonds.
- **Capital Deployment:** Funds raised from the exit strategy will be utilized to acquire complementary companies in the agricultural and fertilizer sectors, driving complete vertical operational integration.

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