

Market-Leading Fiscalization Platform



MERGERSCORP

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The Company is a leading provider of software-based fiscalization and digital cash register solutions, operating within a regulated environment that mandates transaction reporting to government systems. Since launch, the Company has built a scalable, high-performance platform serving multiple sectors including retail, horeca, transportation, and enterprise clients. The business benefits from a mission-critical role in payment infrastructure, ensuring strong customer retention and recurring revenues.

Investment Highlights

- Market-leading position in a regulated fiscalization segment
- ~58,000 active installed units with strong growth momentum
- High recurring revenue visibility driven by compliance requirements
- Integrated ecosystem of software, cloud, and transaction services
- High switching costs and strong client lock-in
- Strategic integrations with financial institutions and payment infrastructure
- Proven scalable SaaS + transaction-based model

Market Opportunity

- Total addressable market: ~230,000+ units
- Ongoing structural shift from hardware to software solutions
- Expansion into new verticals:
 - Transportation services
 - Vending and automated retail
 - Banking terminal ecosystems
- Regulatory tailwinds ensure long-term demand and adoption

Products & Platform

The Company offers a full-stack fiscalization ecosystem, including:

- Software-based cash register solutions (cross-platform)
- High-load transaction processing system
- Cloud-based fiscalization services
- Warehouse & inventory management tools
- API integrations with third-party systems
- Payment and banking connectors
- Data analytics and reporting tools

Pipeline includes a next-generation billing and transaction management platform

Growth Strategy

- Expansion of installed base to 70,000+ units (near-term)
- Launch of vertical-specific solutions
- Scaling integrations with banking and payment providers
- Expansion of partner and distribution network
- Monetization of cloud and value-added services

TARGET PRICE

\$5,000,000

GROSS REVENUE

\$4,200,000

EBITDA

\$1,000,000

BUSINESS TYPE

Software & SAAS

COUNTRY

Belarus

BUSINESS ID

L#20261054

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