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300 MW Utility-Scale Solar PV RTB Pipeline & EPC Partnership Opportunity



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300 MW Utility-Scale Solar PV RTB Pipeline & EPC Partnership Opportunity

Opportunity to acquire a 300 MW pipeline consisting of one RTB (Ready-to-Build) asset with an active PPA and two advanced-stage projects targeting high-value mining and urban demand.

TARGET PRICE
$19,500,000

GROSS REVENUE
$42,840,000

EBITDA
$38,640,000

BUSINESS TYPE
Renewable Energy - Solar PV

COUNTRY
Argentina

BUSINESS ID
L#20261039

Overview

- **Core Competencies:** Full-cycle EPC, construction supervision, O&M, and permitting.
- **Institutional Strength:** Deep-rooted relationships with legislative authorities and provincial governments in **Catamarca, Salta, and Neuquén.**
- **Value Add:** Capability to navigate complex regulatory environments and secure PPAs in high-demand sectors (Mining/Industrial).

Feature	Project 1: Vaca Muerta (Neuquén)	Project 2 & 3: Catamarca
Capacity	**100 MW** (Scalable from 30 MW phase)	**200 MW Total** (2 x 100 MW)
Status	**RTB / Partially Operating** (3 MW active)	Advanced Stage / Government Evaluation
Offtaker	Pampa Energía & Local Municipality	Mining Industry & Urban Demand
PPA Price	**USD 68/MW** (Potential to renegotiate)	**USD 92/MW** (Estimated)
Timeline	18 months to full completion	Provincial approval expected near-term
Strategic Edge	Immediate entry; existing PPA reduces risk.	High-margin mining demand; strong backing.

The current renewable energy market is characterized by a scarcity of sellers. Most major players are holding assets for long-term cash flow.

- The Opportunity: To avoid the "buyer's premium" on fully operational assets, Interenergy should pivot toward RTB and under-construction projects. This allows for capturing early-stage value and securing positioning in high-growth corridors like the Vaca Muerta energy hub and the Northern mining belt.
- Comparative Analysis: These assets should be benchmarked against the Jinko Cordillera — Cordillera 1 Project to determine the optimal financial and technical fit.

Financial Forecast

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Financial Parameter	Value / Metric
Estimated Total Pipeline CAPEX	**~$210,000,000 – $225,000,000 USD**(~ $0.70M–$0.75M / MW)
Expected Annual Generation	**~510,000 MWh**(Yield Factor: ~1,700 kWh/kWp)
Weighted Average PPA Tariff	**~$84 / MWh**(Blended across $68/MWh urban & $92/MWh mining PPAs)
Estimated Annual Gross Revenue	**~$42,840,000 USD**
Estimated Annual OPEX	**~$4,200,000 USD**(O&M, land leases, insurance, administration)
Estimated Annual EBITDA	**~$38,640,000 USD**
Implied EBITDA Margin	**~90.2%**

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