

# Leading Integrated Producer of Wine, Sparkling Wine & Cognac



**MERGERSCORP**

## Leading Integrated Producer of Wine, Sparkling Wine & Cognac

The company is a vertically integrated wine, sparkling wine, and cognac producer with a nationwide distribution network and owned production assets across key wine-growing regions of Kazakhstan. The Group combines large-scale production capacity, owned vineyards, distillation capabilities, and established brands.

### Wine, Sparkling Wine & Spirits Production

- Land ownership: 4.6 ha
- Built-up area: 23,240 sq.m
- Basement facilities: 9,821 sq.m
- Production lines (4):
  - Sparkling wine (0.75 L): 6,000 bottles/hour
  - Grape wine (0.75 L): 6,000 bottles/hour
  - Spirits (bottled): 6,000 bottles/hour
  - Spirits (can line): 6,000 bottles/hour
- Wine material processing:
  - Desulphitation unit – 300 dal/hour

### Cognac Production Facility – Almaty

- Land ownership: 1.4 ha
- Built-up area: 5,221 sq.m
- Basement facilities: 11,080 sq.m
- Production lines (3):
  - Cognac & brandy (0.5 L): 6,000 bottles/hour

#### TARGET PRICE

\$120,000,000

#### GROSS REVENUE

\$14,299,953

#### EBITDA

\$3,930,501

#### BUSINESS TYPE

Vineyard / Winery

#### COUNTRY

Kazakhstan

#### BUSINESS ID

L#20260999

- Cognac & brandy (0.2 L): 1,000 bottles/hour
- Souvenir cognac (0.7 L, semi-automatic): 200 bottles/hour
- Distillation capacity:
  - Continuous distillation unit – 3,500 dal of absolute alcohol/day
- Aging assets:
  - 1,040 oak barrels with total capacity of 41,600 dal

#### Wine Material Production & Vineyards

- Land ownership: 2.1 ha
- Built-up area: 2,964 sq.m
- Basement facilities: 1,985 sq.m
- Annual wine material processing capacity:
  - 430,000 dal
- Owned vineyards:
  - 30 ha (Uygur District, Shirin area)

#### Wine Material & Cognac Spirit Production

- Land ownership: 1.8 ha
- Built-up area: 3,500 sq.m
- Annual wine material processing capacity:
  - 145,000 dal
- Distillation capacity:
  - 3 continuous distillation units
  - 270,000 dal of absolute alcohol/year

### **Distribution & Market Presence**

- Nationwide distribution network covering all regions of Kazakhstan

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- 21 active distributor partners
- Established relationships across retail and regional channels

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