

Glued laminated Timber House Manufacturing Business





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This is an established and operating business specializing in the manufacture of prefabricated glued laminated timber houses. The seller is also open to selling a minority stake to a strategic partner in order to increase working capital and expand production capacity.

Operating at a federal scale, the company supplies house kits across Russia—from the western regions to the Far East—as well as to Central Asia and other international markets.

Products

- Kits for assembling houses from glued laminated timber (the company also builds prefabricated houses from kits, as well as cottage villages)
- Half-timbered timber
- Finishing elements
- Mouldings

Production

- Full production cycle: board drying, processing, manufacturing.
- Large production site.
- Total production area: 75.5 thousand m², industrial buildings 11,000 m², office building 1,394 m².
- Land and premises are owned.
- CNC equipment.
- Own utilities and full infrastructure.
- Productivity up to 40,000 m²/year (>1,200 m³ of glued laminated timber house kits per month).
- The production facility is registered with the Ministry of Industry and Trade of the Russian Federation.
- The facility has all the necessary production certificates.
- The company's products received a European certificate in 2019 SE.

Sales

- Sales throughout Russia, the CIS, and abroad.
- Sales offices in Moscow, representative offices in Russia and abroad.
- Dealer network, franchise, and retail sales.

Market Status

- The wooden house market is expected to develop as a driver of domestic timber consumption.
- According to various estimates, the share of low-rise housing construction ranges from 40 to 70% of the total housing construction market in Russia. It is growing year after year due to the development of infrastructure outside the city, delivery services, and remote work.

TARGET PRICE
\$5,660,138

GROSS REVENUE
\$6,289,042

EBITDA
\$1,257,808

BUSINESS TYPE
Manufacturing

COUNTRY
Russia

BUSINESS ID
L#20250965

- At the same time, the share of organized low-rise housing construction is approximately 10% (or 4-5% of the overall housing market).
- The volume of construction of wooden houses from glued laminated timber in Russia alone is approximately 11,200,000 square meters (1,164,000 million).
- The balance of foreign trade in wooden house kits has shown a steady upward trend. The market is actively developing towards Asia and America.
- Due to rising prices for construction and building materials, glued laminated timber has become one of the most effective and cost-effective technologies for building finished housing.

Competitive advantages

- The company uses its own sorting system for incoming lumber, which allows it to produce products in various price categories.
- Using a unique technology for additional sorting of timber plots allows for the industrial production of premium knot-free timber with increased temperature resistance.
- Recycling waste ensures efficient raw material consumption and low cost.
- An in-house laboratory ensures high product quality.
- CE and ISO quality management system certification.

Prospects Development

- Possibility of further expansion through increased working capital and product diversification.
- There is potential for deeper cost optimization and increased margins.

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