

# SAAS Software Solutions & AI/ML





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This is a London-based company that specializes in software solutions, data, and AI/ML, with a focus on transforming digital product management and global operations for major international brands. The company offers services across the entire product development lifecycle, including bespoke software development, data science, engineering, and software-defined data centers.

### Key Highlights

The company is focused on developing its own products and solutions to potentially increase margins and achieve recurring revenue.

- It has a UK-based team of approximately 100 architects, engineers, and developers.
- Over the last three years, the company has had a 39%+ CAGR in revenue growth.
- It projects a 60%+ CAGR revenue growth from 2025 to 2027, with a target of over \$61 million.
- The business has an 80% client retention rate with multi-year engagements.
- The company is debt-free and has a clean ownership structure with a 100% UBO (Ultimate Beneficial Owner).

**TARGET PRICE**  
\$90,000,000

**GROSS REVENUE**  
\$15,000,000

**EBITDA**  
\$4,500,000

**BUSINESS TYPE**  
Software & SAAS

**COUNTRY**  
United Kingdom

**BUSINESS ID**  
L#20251018

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