

# High-margin sports and executive networking company





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This offering presents a premium acquisition opportunity for a high-margin sports and executive networking company based in New York City.

The business holds events nationally across North America and internationally, focusing on exclusive executive networking experiences. It has established itself as a leader in its field, with net margins consistently ranging from 45% to 55%.

The company's powerful business model involves organizing exclusive golf outings that pair top executives with professional athletes. These events are designed to be more than typical corporate gatherings, fostering an environment where relationships can develop into tangible business opportunities. The company has capitalized on a lucrative market niche by providing elite clientele with unique networking experiences that are not available elsewhere.

### Keypoints

- **Elite Clientele:** The company has established relationships with C-suite executives and former professional athletes, creating a valuable and difficult-to-replicate network.
- **Diversified Revenue:** Revenue streams include event fees, sponsorships, joint ventures, and advertising, which provides stability and potential for growth.
- **Growth Ready:** The business is positioned for expansion into franchising, new geographic markets, and other sports with minimal capital requirements.
- **Strategic Partnership:** A joint venture with a global travel consultancy is in progress to launch luxury golf vacation packages, which will open new revenue opportunities.

The company has shown exceptional financial performance with consistent year-over-year growth.

In 2024, the business produced almost \$7M in net income from 28 events, which reflects both an increase in event volume and improved profitability with margins over 55%. The business is positioned as a lucrative investment due to high demand from C-suite executives and a scalable business model with strong growth potential. The company also benefits from low competition and significant barriers to entry, as its established relationships with professional athletes are difficult for competitors to replicate.

The seller is open to a majority buyout or full acquisition, with flexible deal structures available to accommodate buyer preferences.

### TARGET PRICE

\$18,000,000

### GROSS REVENUE

\$12,600,000

### EBITDA

\$6,900,000

### BUSINESS TYPE

Sport

### COUNTRY

United States

### BUSINESS ID

L#20251010

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