

10-Year-Old Established Collecting & Processing Business of Used Cooking Oil (UCO)



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Exceptional acquisition opportunity for a highly profitable and well-established limited liability company (OOO) specializing in the collection and processing of **Used Cooking Oil (UCO)** throughout the Russian Federation.

Founded in March 2012, this market-leading enterprise has built a robust and stable business model by servicing over **6,000 catering establishments**, including major federal chains like **McDonald's, Burger King, and KFC**. The company's core operation involves collecting UCO, processing it at its facilities to remove impurities, and then exporting the refined product as a raw material for biofuel production in the European Union.

With a dominant market share of approximately **60%**, the company is a leader in its field, driven by a commitment to efficiency and a flexible customer-centric approach. Its operational infrastructure is comprehensive, featuring:

- Headquarters: Located in the Moscow region.
- Nine Regional Divisions: Strategic locations in St. Petersburg, Kazan, Yekaterinburg, Novosibirsk, Surgut, Volgograd, Samara, Voronezh, and Krasnodov, providing near-nationwide logistical coverage.
- Assets: A dedicated team of 90 qualified professionals, a fleet of 50 vehicles, and state-of-the-art processing equipment.

This business is positioned at the forefront of the global movement toward a circular economy and environmental sustainability. The company's UCO product, a renewable and non-toxic biofuel feedstock, offers a cleaner alternative to traditional fossil fuels and is fully compatible with existing diesel infrastructure.

The refined UCO product is **100% exported** to factories in EU countries for the production of biodiesel fuel. This practice contributes to a **closed-loop economy** and environmental sustainability by repurposing waste into a valuable commodity. Beyond biofuel, the refined oils can also serve as a secondary raw material for other goods, such as **paints, varnishes, and technical lubricants**.

UCO has emerged as a revolutionary alternative in energy and chemicals, offering a sustainable, biodegradable, and non-toxic fuel option that significantly reduces emissions compared to traditional fossil fuels. Its compatibility with existing diesel engines positions this business at the forefront of the global transition to greener energy practices. The company's current export capacity is **1,600 tons of UCO per month**.

TARGET PRICE

\$6,500,000

GROSS REVENUE

\$18,000,000

EBITDA

\$1,800,000

BUSINESS TYPE

Manufacturing

REAL ESTATE

Not included in the sale.

ESTABLISHED

2012

SUPPORT & TRAINING

6 Months

REASON FOR SELLING

Retirement. The current owner will provide 6 months of support and training to ensure a smooth transition.

COUNTRY

Russia

BUSINESS ID

L#20251008

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