

Fast Growing Food Delivery Service and SaaS



MERGERSCORP

Fast Growing Food Delivery Service and SaaS

This business is an innovative delivery, logistics, and fleet management platform that empowers online businesses with seamless, scalable, and intelligent order fulfillment. Serving e-commerce brands, direct-to-consumer (DTC) companies, and fast-growing retailers, this business streamlines supply chain operations with strategically located fulfillment centers, real-time inventory tracking, automated order processing, route optimization, and nationwide shipping networks.

Key Strengths

- Recurring Revenue – Total ARR \$4.5M
- Total Business Growth – 36% Rev Growth: combined TTM/Booked Rev 2025 over 2024
- SaaS Growth – 2,000% Booked Rev Growth 2025
- Customers: 25 Active Corporate Accounts
- Average contract size \$50-100K Annually
- High-Touch Service with low customer churn at < 3%
- Majority of customers on 12-month contracts
- Scalable Fulfillment Infrastructure
- Nationwide Delivery Capabilities

Marketing

Currently, there is no marketing spend. Customer acquisition relies on LinkedIn posting, cold outreach and 15-touchpoint sequences. This presents a huge opportunity for a new owner to increase sales by creating and implementing a new effective marketing strategy.

Operations

The business is successfully run by one owner working approx. 15-20 hours per week handling customer meetings, internal product reviews and light financial oversight. In addition, there are approx. 40 employees across both service and SaaS.

Financial Strength

A proven player in a competitive market, the business combines strong brand equity, a mature service business, and a rapidly expanding SaaS platform. With the right funding and growth team, it is well-positioned to lead and potentially dominate the delivery management category.

TARGET PRICE

\$1,700,000

GROSS REVENUE

\$4,513,697

EBITDA

\$0

BUSINESS TYPE

Software & SAAS

COMPETITION

The Company owns both the Tech Platform and its own Delivery Service - enabling faster feature testing and a complete, vertically integrated experience Huge barrier to entry in the Industry - they are a well established platform in the Industry - having built brand trust, tech integration, and a solid reputation Excellent Customer Satisfaction

GROWTH & EXPANSION

Building off its solid performance, strategies to accelerate growth would include: Key Initiatives Enhancing SEO & content strategy (blog, newsletter, case studies) Hosting webinars and participating in podcasts Building brand authority through strategic positioning

COUNTRY

United States

BUSINESS ID

L#20250987

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM