

20-Year-Old Established Swiss Italian Eco- friendly Packaging Manufacturing Business



MERGERSCORP

20-Year-Old Established Swiss Italian Eco-friendly Packaging Manufacturing Business

The firm is pleased to present an opportunity to acquire a **20-year-old, well-established Swiss-Italian manufacturing enterprise** specializing in **eco-friendly packaging solutions**. The company boasts a robust operational history, generating **strong recurring B2B revenue** from high-value global sectors including **Hospitality (HoReCa), Airlines, and Retail**. The organization is structured for **international scalability**, with a centralized Swiss headquarters supporting global operations.

Proposed Transaction Structure

The divestiture offers significant flexibility for the acquiring investor:

- **Core Acquisition:** Up to **100% equity** of the primary trading entity (Group Holding).
- **Optional Strategic Asset:** Optionally, a **51% share** in the proprietary, in-house Italian production unit, offering operational control over the core manufacturing process.

Key Financial and Operational Highlights

Metric	Details
Average Consolidated Revenue (2022–2024)	USD 2.63 Million
Gross Margin	Approximately 36%
Client Portfolio	Global presence across Europe, the US, Asia, and the Middle East , servicing Airlines, HoReCa, Retail, and Events.
ESG Alignment	The firm maintains dedicated product lines focused on biodegradable and compostable materials, meeting stringent sustainability criteria.
Geographic Structure	Switzerland (Group Headquarters & Administration), USA (Sales & Distribution), European Union (Core Production Facility).

Core Product Offerings

The company's portfolio comprises high-quality, sustainable solutions essential for client operations and brand integrity:

- Custom-printed **premium napkin solutions**.
- **Sustainable food and beverage packaging**.

TARGET PRICE
CHF 4,500,000

GROSS REVENUE
CHF 2,633,000

EBITDA
CHF 0

BUSINESS TYPE
Manufacturing

REASON FOR SELLING
Retirement

COUNTRY
Switzerland

BUSINESS ID
L#20250963

- Point-of-Sale (POS) materials designed to maximize **brand visibility** at the customer interface.

Target Market Penetration

The firm maintains deep penetration across several recession-resilient and high-growth sectors:

- **Hospitality Sector (HoReCa):** Hotels, Restaurants, and Professional Catering services.
- **Aviation and Maritime:** Airlines and Cruise Lines.
- **Corporate and Event Services:** Large-scale Corporate and Sport Events.
- **Retail:** Specialized and general retail channels.

Commitment to Sustainability

A fundamental competitive advantage is the company's full integration of Environmental, Social, and Governance (ESG) principles:

- Comprehensive product lines that are **fully biodegradable and compostable**.
- **In-house design capabilities** coupled with an **efficient, strategically located EU-based production unit**, ensuring superior quality control and reduced lead times.

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM