

# Fast Growing Pharmacovigilance SaaS Leader





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A fast-growing, cloud-native SaaS company headquartered in Bangalore with offices in the US, UK, and Europe, specializing in pharmacovigilance (PV) and clinical trial IT solutions for the global life sciences industry. The company offers an all-in-one platform combining intake, case processing, regulatory submissions, and signal detection — reducing IT costs by up to 70% and time-to-compliance by 30%.

Founded in 2017, the company has a domain-specialized team of 65+ employees based in India and supports 100+ direct clients and over 160 end clients across more than 15 countries.

### Core Platform Capabilities

- Unified PV database with AS2 Gateway
- Web, email, and MICC intake modules
- Case processing, auto-narratives, signal detection
- E2B R2/R3 support and real-time analytics
- Integrated CTMS, EDC, eTMF, ePRO, IWRS, and eConsent modules

### Differentiation

- AI-powered automations for case booking, triage, and processing
- End-to-end unified system (vs. fragmented tools in legacy stacks)
- Inbuilt regulatory compliance tools (e.g., submissions, reporting)
- Trusted by top 3 of India's top 10 pharma companies

### Strategic Footprint

- Strong presence in India, USA, UK, and broader Europe
- Embedded in global CROs and expanding via partnerships (e.g., Wipro, Persistent, Cognizant)
- Actively used across 250+ clinical studies

### GROSS REVENUE

\$3,000,000

### EBITDA

\$1,000,000

### BUSINESS TYPE

Software & SAAS

### COUNTRY

India

### BUSINESS ID

L#20250961

## Vision

- 2025: AI-led automation of pharmacovigilance workflows
- 2030: Become a global top-10 PV IT provider capturing 30% market share

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