

Premium Italian Luxury Yacht Manufacturing Business





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A premier luxury yacht manufacturer in Europe is seeking strategic growth opportunities. With a focus on performance, innovation, and design excellence, this company has rapidly gained recognition among UHNW clients and top-tier competitors.

Product Portfolio Highlights

- LIMO Tender: Compact luxury tenders designed for mega-yacht compatibility.
- 46ft Series: Entry-level sports yachts available in inboard and outboard configurations, appealing to a broader client base.
- 54ft Series: Current bestseller, available in Family and XL versions—ideal for clients seeking unique customization.
- 64ft Series: Compact yachts with stunning design, offering strong market demand.
- 86ft Series: Flagship A-Class RINA-certified yachts—currently in early-stage production with two units already commissioned.
- 125ft Series (M125): Strategic long-term project with the potential to reshape the ultra-luxury segment globally.

Competitive Landscape:

- Competes with Riva, Wally, Vanquish, Wajer, Pardo (46–86ft segment)
- Competes with Ferretti, Benetti, San Lorenzo (125ft segment)
- LIMO tender directly challenges Hodgson

FINANCIALS

Year	Revenue (€M)	Costs (€M)	EBITDA (€M)	Adjusted EBITDA (€M)
2018	10.1	9.7	1.0	–
2019	12.9	12.7	0.9	–
2020	9.9	9.8	0.7	–
2021	12.3	11.9	1.3	–
2022	15.9	14.9	2.2	–
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	–
2025F	17.0	10.3	6.7	–

TARGET PRICE

\$15,000,000

GROSS REVENUE

\$19,000,000

EBITDA

\$6,700,000

BUSINESS TYPE

Yatch & Boat Servicing & Repairs

COUNTRY

Italy

BUSINESS ID

L#20250960

Year Revenue (€M) Costs (€M) EBITDA (€M) Adjusted EBITDA (€M)

2026F 25.3 15.5 9.9 –

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