

Building Supply Retailer



MERGERSCORP

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An established and steadily growing regional retailer and construction supplier specializing in high-quality building materials is now available for acquisition. Serving residential, commercial, and industrial markets, this business has recovered impressively post-pandemic, posting over \$9.2M in revenue in the most recent fiscal year, with discretionary earnings of \$655K.

Key Investment Highlights

- **Strong Growth Track Record:** 13% average annual growth over the past three years; projected to reach ~\$10M revenue in 2025.
- **Diverse Customer Base:** 70% individual clients, 30% contractors. Sales breakdown includes 75% residential, 15% commercial, and 10% industrial.
- **Real Estate Included:** Two buildings and four sheds (19,200 sq. ft.) plus an adjacent 2.25-acre expansion site with office and warehouse facilities.
- **Turnkey Operation:** \$1.2M in inventory, \$700K in equipment, and a stable workforce expected to remain post-transaction.
- **Expansion Potential:** Minimal current marketing spend; strong potential for growth through online promotion and geographic reach.

TARGET PRICE

\$4,400,000

BUSINESS TYPE

Wholesaler

COUNTRY

United States

BUSINESS ID

L#20250950

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