

Virtual BPO Provider



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A 100% virtual business process outsourcing (BPO) company is exploring strategic growth opportunities. Specializing in virtual assistant (VA) services, the company offers scalable, cost-effective solutions designed to streamline operations and support business growth across multiple sectors. With a lean structure and a fully remote team, it delivers high-quality, personalised service without the limitations of physical offices.

Key Highlights

- Industry Focus: Professional Services, SMEs, eCommerce, Real Estate, Technology
- Core Services:
 - Virtual Assistant Services
 - Customer Support & Back-Office Operations
 - Sales Enablement & Omni-Channel Engagement (Voice, Chat, Email)
- Delivery Model: 100% virtual workforce, U.S.-based leadership, VAs located in the Philippines
- Team Size: 84 Virtual Assistants

Financial Summary

- 2023 Revenue: \$1.3 million | EBITDA: \$380,000
- 2024 Revenue: \$1.3 million | EBITDA: \$332,000
- 2025 Revenue Forecast: \$1.3 million

Investment Highlights

- Fully Virtual Operations: Enables flexibility, scalability, and low overhead
- Client-Centric Management: Direct relationships with key accounts drive loyalty and retention

TARGET PRICE

\$2,100,000

GROSS REVENUE

\$1,300,000

EBITDA

\$380,000

BUSINESS TYPE

Call Center

COUNTRY

United States

BUSINESS ID

L#20250906

- Phone-Centric Capabilities: Over 50% of services involve voice-based interactions, supporting sales and customer engagement
- Stable Revenue: Consistent financial performance with potential for margin improvement and client base expansion
- Global Reach: Serves clients worldwide from a central administrative hub in the U.S.

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