

# Historical Asset Management Business





## Historical Asset Management Business

Exceptional opportunity to acquire a well-established Historical Asset Management Business regulated under the Cyprus Securities and Exchange Commission (CySEC).

### Key Highlights

**Regulatory Compliance:** As a CySEC-regulated entity, the business adheres to the highest standards of compliance and governance, ensuring investor confidence and operational integrity.

**Robust AUM:** With €450 million in AUM, the business has demonstrated its capability to attract and manage substantial client assets, providing a stable foundation for ongoing growth and profitability.

**Strong Revenue Stream:** The business generates approx €1.5/1.75 million in annual revenue, showcasing its effectiveness in asset management and client retention, alongside a diverse portfolio of investment strategies that cater to various investor needs.

**Market Position:** Established in the competitive landscape of asset management, the firm holds a significant market position, benefiting from a loyal client base and strong relationships with institutional and retail investors.

**Growth Potential:** With the asset management industry continuously evolving, there are numerous opportunities for expansion, including the introduction of new investment products, targeting additional market segments, and leveraging technological advancements to enhance service delivery and client engagement.

This Historical Asset Management Business represents an ideal acquisition for investors or firms looking to enhance their portfolio within the asset management sector. With a proven track record, solid financials, and regulatory backing, this opportunity is poised for continued success and expansion in the dynamic investment landscape.

### Keypoints

- Offering mainly / Advisory Service / Portfolio Management
- Approx. 400 Customers (Greek / Cypriots)
- Low Customers Concentration
- Cost Efficient Professional Team (300K-325K per Year)
- Swiss / Lux / UAE Custodian Banks
- Active Funds under Cyprus Law
- Banks (UBS Swiss, CBP Quilvest, Piraeus Bank, CIM Banque, Eurobank Hellas, Bank of Cyprus)
- Revenue Streams:
  - Management Fees
  - Retro
  - Performance Fees
  - Service fees
  - Investment Advisory Fees
  - Others

### TARGET PRICE

CHF 9,750,000

### GROSS REVENUE

CHF 1,500,000

### BUSINESS TYPE

Asset Management

### COUNTRY

Cyprus

### BUSINESS ID

L#20250891

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)