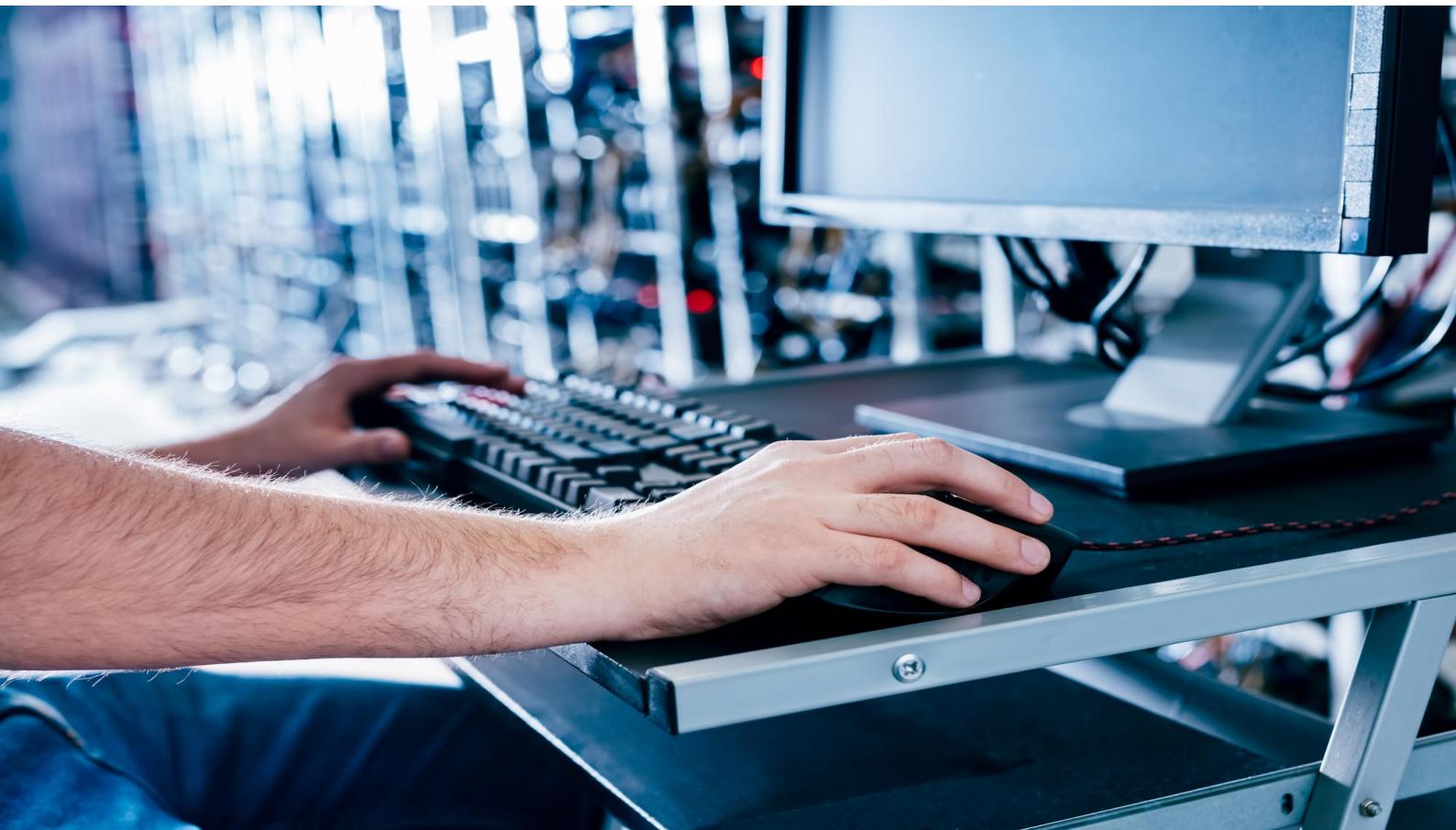


# Historical Well-established IT Company





## Historical Well-established IT Company

A well-established IT company with over 15 years of experience, specializing in cloud solutions, cybersecurity, and digital transformation. Certified partner of leading technology providers with a diverse client base spanning finance, healthcare, education, marketing, logistics, retail, and public sectors. The company is a certified premier partner of major cloud service providers, such as Google Premier Partner and Microsoft Partner, supported by a professional and highly experienced IT team. Known for its client-centric and flexible approach, the company has established long-term contracts with its clients and operates with no financial debt. Over the past three years, it has demonstrated consistent revenue growth, averaging 30% annually.

### Core Services

- Cloud migration
- Cybersecurity
- Identity & device management
- IT infrastructure optimization

### Licensing & Integration

- Cloud platform licenses
- Microsoft & other software licenses
- Implementation, deployment, and migration services
- Change management, training, security & compliance

### Managed IT Services

- Proactive IT management & technical support
- Cybersecurity, backup & disaster recovery
- Infrastructure audits and modernization projects

### Data Analytics & Reporting

**TARGET PRICE**  
EUR 2,190,000

**GROSS REVENUE**  
EUR 1,620,000

**BUSINESS TYPE**  
Software & SAAS

**COUNTRY**  
Bulgaria

**BUSINESS ID**  
L#20250884

- Marketing analytics, ERP insights & forecasting
- Data visualization, reporting, and automation

#### Email & Domain Protection

- DNS configuration for SPF, DKIM, DMARC
- Monitoring and reporting of unauthorized activity

### Performance Highlights

- Users Migrated: 10,000+
- Employees Trained: 3,000+
- Projects Completed: 400+
- Team Size: 14 IT professionals with certifications
- Revenue Growth: 30% average over the last 3 years

#### Balance Sheet Strengths

##### Positive equity growth

- Solid cash reserves
- Low debt, no non-current liabilities

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