

7-Years Old Leading Company Specializing in Staffing Services for Hospitals





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The healthcare sector in Germany is one of the most advanced and robust in the world, characterized by a well-established system that ensures high standards of patient care. However, it faces ongoing challenges, particularly in staffing. An innovative staffing services business focused on providing skilled personnel to hospitals is now available for sale, presenting a unique investment opportunity in this thriving market.

Business Model

This staffing service specializes in supplying qualified healthcare professionals, including nurses, physicians, and administrative staff, to hospitals across Germany. The business operates on a flexible model that caters to both temporary and permanent staffing needs, enabling hospitals to manage fluctuating patient volumes effectively. By leveraging a vast network of qualified professionals and employing advanced technology for recruitment and placement, the business ensures that hospitals receive the right talent promptly and efficiently.

Market Demand

Germany's aging population and the increasing prevalence of chronic diseases have led to a growing demand for healthcare services. Consequently, hospitals often struggle to maintain adequate staffing levels. Recent reports indicate that a significant percentage of healthcare facilities face staffing shortages, particularly in specialized areas. This creates a substantial market opportunity for staffing services that can provide qualified personnel quickly and reliably.

Unique Selling Proposition

What sets this staffing service apart is its commitment to quality and compliance with German healthcare regulations. The company has established rigorous vetting processes to ensure that all personnel meet the necessary qualifications and licensing requirements. Additionally, the business has built strong relationships with hospitals, allowing for tailored staffing solutions that address specific needs and preferences. This personalized approach not only enhances client satisfaction but also fosters long-term partnerships.

Financial Performance: With a solid client base and a diverse portfolio of contracts, the business has demonstrated consistent revenue growth. Its scalable model allows for expansion into new regions and the potential to diversify services further, such as offering training programs for healthcare professionals. The existing financial records indicate a strong profit margin, making this an attractive investment opportunity for prospective buyers.

2021: 4,9 Mio. €

2021: 1 Mio. €

2022: 7 Mio. €

2022: 2,2 Mio. €

2023: 11,9 Mio€.

2023: 4,1 Mio. €

TARGET PRICE

EUR 12,500,000

GROSS REVENUE

EUR 12,000,000

EBITDA

EUR 3,700,000

BUSINESS TYPE

Services

COUNTRY

Germany

BUSINESS ID

L#20250811

2024: 12 Mio. €
2024: 3,7 Mio. €

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