

Renowned Italian Artisanal Pasta Manufacturing Business





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An artisanal pasta company based in Italy, it has over 25 years of experience and a passion for crafting delicious pasta, evident in every bite. They use 100% Italian flour, fresh ingredients from local farms, and free-range eggs to create authentic and flavorful pasta. The company is committed to sustainability, using renewable energy for production and eco-friendly packaging.

Their offerings include a diverse range of pasta options, from classic Piedmontese varieties to innovative gourmet fillings. With a dedication to quality and tradition, they bring the authentic taste of Italy to your table.

Market Overview

Global pasta consumption has doubled in the past decade, with a Compound Annual Growth Rate (CAGR) of approximately 6.57%, increasing from nine million tons to about 17 million. In 2022, Italy exported nearly 2.4 million tons of pasta, valued at 3.7 billion euros. This means that over 78 million servings of Italian pasta were enjoyed worldwide last year.

Italy leads the world in pasta production, with 3.5 million tons annually, surpassing the US and Turkey. Of Italy's pasta exports, 65.2% go to EU countries, while 37.8% are shipped to non-EU countries in America, Asia, Africa, and Oceania. The main markets for Italian pasta exports are Germany (440,044 tons), the UK (296,578 tons), France (267,685 tons), the US (259,470 tons), and Japan (67,126 tons). Sales are also rapidly growing in Canada, Poland, Malta, Libya, and Kenya, with increases of over 20%, and in Saudi Arabia, Tunisia, Moldova, Indonesia, Iraq, Ivory Coast, and Burma, with growth exceeding 50% and, in some cases, over 100%.

Products

Piedmontese style agnolotti;
Ravioli with braised meat;
Ravioli with braised meat and truffles;
Ravioli with fondue and truffle;
Ravioli with Barolo wine;
Ravioli with speck and radicchio;
Ravioli (orange pastry) with pumpkin and amaretto;
Ravioli with asparagus;
Ravioli (green pastry) with borage;

GROSS REVENUE
1300000

EBITDA
TBA

BUSINESS TYPE
Manufacturing

COMPETITION
Barilla, De Cecco, Giovanni Rana, Garofalo, La Molisana, Rustichella d'Abruzzo, Martelli, Felicetti, Pasta di Gragnano, Pastificio A. De Luca.

SUPPORT & TRAINING
12 Months

COUNTRY
Italy

BUSINESS ID
L#20240709

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