

Metal Processing Company





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This opportunity is ideal for investors looking to acquire a leading metal processing company with a strong market presence, modern facilities, and stable financial performance. This Metal Processing Company offers a majority (minimum of 70%) or full (up to 100%) ownership stake and it is based in the EU. The company has over 30 years of experience in producing and assembling steel structures, metal equipment, machinery, and industrial plants.

Key Highlights

- **Market Position and Export:** The company holds a strong market position with over 90% of its annual production exported to EU markets.
- **Experienced Workforce:** Employs 160 skilled workers with an average age of 38.5 years.
- **Modern Production Facilities:** Equipped with state-of-the-art heavy machining equipment, the company produces over 3,000 tons of finished products annually.
- **Financial Stability:** Demonstrates historically stable financial performance, high profitability, and a low level of debt.
- **Expansion Potential:** Opportunities for additional plant and capacity expansion.

Technological Capabilities

The company offers a wide range of technological capabilities, including:

- Engineering and Structural Development
- Production of Complex Welded Parts
- 3D Measurement and Anti-Corrosion Protection
- Machining of Large Dimensions
- Special Welding and Non-Destructive Testing
- Plasma and Gas Cutting with Drilling and Thread Cutting

Industrial Segments and Customers

The company's engineering and manufacturing capabilities cater to various sectors:

- Shot Blasting Machines
- Mining Equipment
- Wind and Hydro Plants
- Waste Disposal Machines
- Deep Drilling Machines
- Railway and Road Metal Infrastructure
- Civil Engineering (Roads)
- Amusement Parks
- Other Complex Welded Parts

Facilities and Equipment

The company's facilities span 35,000 m² of land, including 13,000 m² of production halls with:

- **CNC Machines:** For cutting, drilling, and thread cutting.
- **Bending Equipment:** For circular and angular bending of sheets.
- **Lathes and Milling Machines:** Including advanced conversational CNC capabilities.
- **Welding and Painting Facilities:** Equipped for large-scale industrial processes.

TARGET PRICE

\$20,000,000

GROSS REVENUE

17000000

EBITDA

3422000

BUSINESS TYPE

Manufacturing

COUNTRY

Croatia

BUSINESS ID

L#20240701

Certifications and Quality Control

The company maintains high standards with several certifications:

- ISO 9001:2015
- EN ISO 3834-2
- EN 1090-EXC 3
- EN 15085-2 level CL1
- Additionally, the company employs certified staff for non-destructive testing and quality assurance.

Financial Performance

Over the past six years, the company has shown stable financial growth with consistent profit margins and high liquidity. Key financial metrics include:

- Revenue: Averaging €16 million annually.
- EBITDA Margin: Averaging around 17.8%.
- Net Income: Demonstrating consistent profitability with low levels of debt.

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