

IT Staffing and BPO Call Center Business





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Company provides IT staffing and BPO services to top companies including the big 3 audit firms (Deloitte, KPMG, and Accenture), and help them deliver mission-critical programs administered by the state and federal agencies, nationwide.

Serves 10 active clients, primarily focusing on top IT staffing services in addition to BPO services.

- The company boasts a 24-year partnership with the big 3 audit firms and has received multiple performance awards from them, indicating the company's credibility and reputation in the industry.

With an average billing rate of USD 75, the company generates its profit through the margin between the bill rate and the salary paid to the employees upon their employment by partner firms.

The promoter brings 25 years of experience to the table, contributing to the company's industry expertise and success.

The company's services are not limited to Texas but are nationwide.

In addition to the 75 permanent employees, the business has around 350+ contract employees which enables it to make such a high revenue.

Products & Services Overview

- Workforce management (project and contingent staffing)
- Audit /advisory.
- BPO/call center services.

Assets Overview

The tangible assets of the company include account receivables, office furniture, and computers.

The key intangibles include the business's software and loyal partnership with the big 3 firms.

Facilities Overview

The company has 2 rented offices. One in India with an area of 10,000 Sq ft & the other in the USA with 4,000 Sq ft approximately.

The rent paid is around INR 16,600 per month and USD 4,000 per month respectively.

TARGET PRICE

\$20,600,000

GROSS REVENUE

36824419

EBITDA

3170158

BUSINESS TYPE

Call Center

REASON FOR SELLING

The owner is seeking to sell the business due to health reasons.

COUNTRY

United States

BUSINESS ID

L#20240684

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