

# 25-Year-Old American General Contractor





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This 25-year-old company located in Northern Florida specializes in underground utilities, commercial site developments, and civil infrastructures such as excavations, earth, moving, demolitions, clearing, and concrete projects. Business also provides quality asphalt paving, roads, curbs, and sidewalks with a one-year warranty on labor.

Revenues increased 170% in 2023 to \$23.5 Million as their Adjusted EBITDA grew 190% to \$10.4 Million! The company is starting 2024 with a backlog of over \$20 Million indicating the recent growth will be ongoing, while over the past four years business has experienced consistent evolution in both sales and profitability.

With a diverse client base holding no concentration of sales, most of the work is in the commercial market by choice, yet the company is approved to work on government projects as well.

Available for purchase, current workplace is a pairing of two prime facilities totaling 3,400-sq.ft. situated over 5.3 acres, that feature office rooms, a storage area for tools, plus an ample yard for vehicles and included construction equipment of over \$6 Million!

There are 100 nonunion employees, many of which have been there long-term, who will most likely remain post-purchase as owner is willing to stay on after transition if that is the Buyer's preference.

### TARGET PRICE

\$24,000,000

### GROSS REVENUE

\$23,427,000

### EBITDA

\$10,575,000

### BUSINESS TYPE

Services

### FF&E

\$7,600,000 with \$2,600,000 of new FF&E bought in 2022!

### INVENTORY

\$980,000

### REASON FOR SELLING

Approaching retirement and/or pursuing other interests

### COUNTRY

United States

### BUSINESS ID

L#20240670

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