

# Leading Service Company active in Installation and construction of electrical systems in





## Leading Service Company active in Installation and construction of electrical systems in buildings

This Company provides services mainly in the sector of plant engineering and construction activities both for private and public clients and carries out constructions, renovations, maintenance and marketing of its own and third-party real estate assets, in the last decade it has developed new skills throughout the national territory in the planned management of the maintenance of public real estate assets and public-private participation bodies.

### Market Overview

The Italian construction sector in 2024 is experiencing a period of growth and innovation, driven by a recovering economy and increased investment in infrastructure projects. Despite the challenges brought on by the COVID-19 pandemic, the construction industry in Italy has rebounded and is poised for steady development in the coming years.

One of the key drivers of growth in the Italian construction sector is the government's renewed focus on infrastructure projects. Italy has announced plans to invest billions of euros in public infrastructure over the next decade, including new highways, railways, schools, and hospitals. These investments are aimed at boosting economic growth, creating jobs, and improving the country's overall infrastructure.

In addition to public infrastructure projects, the Italian construction sector is also seeing an increase in private sector investment. The real estate market in Italy is rebounding, with demand for residential and commercial properties on the rise. This has led to a surge in new construction projects, particularly in major cities like Milan, Rome, and Florence.

Another key trend in the Italian construction sector is the growing importance of sustainable construction practices. Italy has long been a leader in green building technologies and practices, and this trend is expected to continue in 2024 and beyond. Builders and developers in Italy are increasingly incorporating energy-efficient design, renewable energy sources, and environmentally-friendly materials into their projects.

### Area of Expertise

- Energy management: services ranging from system management to maintenance and redevelopment of the systems themselves;
- Facility Management: design, planning and provision of support services for the organisation's main activity, aimed at increasing the effectiveness and efficiency of the organization itself (for example, the complex of integrated ordinary and extraordinary maintenance services of heating, electrical, hydraulic, fire prevention, lifting systems, etc. installed in buildings, building structures in general and their appurtenances);
- Energy Management: services for the development and implementation of projects to improve energy efficiency, aimed at containing consumption and polluting emissions, as well as achieving appropriate cost savings.
- Research and development also in the ICT sectors.

### Services

- Design, maintenance and management of properties and technological systems
- Buildings
- Facility management
- Energy management

TARGET PRICE  
EUR 95,000,000

GROSS REVENUE  
46000000

EBITDA  
11000000

BUSINESS TYPE  
Services

SUPPORT & TRAINING  
12 Months Support

REASON FOR SELLING  
New Venture

COUNTRY  
Italy

BUSINESS ID  
L#20240653

- Software management

#### Certifications

- ISO 9001:2015 certified
- ISO 45001:2018 certification
- ISO 37001:2016 certified
- SA 8000:2014 certified
- SOA certification
- UNI CEI 11352:2014 certified
- ISO 22301:2019 certified
- environmental certificate ISO 14001:2015
- UNI EN ISO/IEC 27001:2013 certification
- F-GAS 303 and F-GAS 304 certification
- ELOT ISO 37001:2017 certification
- UNI PDR 125:2022
- ISO 50001:2018 certification
- 3 star legality rating

#### Team

- Design engineers
- Surveyors  
Specialized technicians  
Administrative and Technical Employees  
Highly qualified construction site operational staff

#### Type of Customers

- Transport companies;
- Head offices of public institutions;
- Business centers;
- Factories;
- Military bases;
- Hospital facilities:
- Polyclinics;
- University Hospitals;
- Local Health Authorities;
- Real estate:
- Civil Construction;
- Construction and renovation of residential and commercial buildings;
- Industrial Construction;
- Construction and maintenance of artisan warehouses, industrial plants and road infrastructures.
- Construction and renovation of tourist accommodation complexes, religious buildings, healthcare equipment and foundation works with high technological content;
- Renewable energies:
- Construction and management of thermal and electrical energy systems with the use of renewable energy sources.
- High voltage:
- Construction design;
- Construction of civil works;
- Construction of electromechanical works;
- Testing and commissioning.
- Global Service:
- Technical service for maintenance, management and redevelopment of systems and structures.

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

[www.mergerscorp.com](http://www.mergerscorp.com)



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)