

# Meat & Produce Retailer with Half- Century's Establishment





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The business provides a wide range of grocery market products and takeout delicatessens. Fresh meat is sold both retail and wholesale to clients and partners within a local radius. From specialized items, name-brands, and freezer specials to deli sandwiches and pre-cooked takeaway meals, this retailer boasts top ratings and a glowing reputation, highly recognized through numerous awards for its quality products. With reliable equipment and updated fixtures, Revenues in 2023 reached milestone levels of \$9,355,000 alongside Discretionary Earnings of \$646,000 and EBITDA's of \$569,869.

Multi-certified with strong commands over the local Retail (53%) & Wholesale (47%) markets, strategic opportunities for expansion exist through updated POS systems & accepting food delivery services like Uber Eats.

Besides the large repeating client base sending referrals, their marketing efforts include the active website, engagements across social media, direct-mailers and convenient location.

The 4,700 square foot retail facility comes complete with cold storage and case displays, meat cutting and food preparation areas, a backroom for inventory storage, receiving area, and ample office space! The property holds a quinquennial tenancy of \$8,781 per month to a high-traffic shopping site, with options to extend into 2038.

With five decades of industry experience, the business is best suited for an involved ownership or GM to oversee the 35 nonunion employees that continue daily ongoing.

While a standard transitioning is ideal, the current ownership will be available for up to two years with compensation. Situated in an affluent Philadelphia suburb, the area offers outdoor activities, excellent education and historically rich culture in a family-friendly environment.

### Product Breakdown

1. Meat Wholesale: 47%
2. Meat Retail: 23%
3. Deli Retail: 19%
4. Grocery & Produce Retail: 11%

Average Annual Growth Trends of 6.5%

### TARGET PRICE

\$2,150,000

### BUSINESS TYPE

Retail Miscellaneous

### COUNTRY

United States

### BUSINESS ID

L#20240645

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