20+ Year-Old Italian Leading Sportswear Retailer Business

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In Italy, the retail industry is a significant contributor to the country's economy. Italian retailers range from small, family-owned boutique shops to large chain stores and department stores. The retail sector in Italy is diverse, offering a wide range of products and services to consumers.

One of the key characteristics of the retail industry in Italy is the prevalence of local businesses. Many retailers in Italy are small, independent stores that have been passed down through generations. These businesses often have a strong connection to the local community and offer unique, locally-made products that cannot be found elsewhere.

However, the retail landscape in Italy is also evolving, with the presence of large international retailers and online shopping platforms increasingly popular among consumers. Many Italian retailers have adapted to this changing environment by expanding their online presence and offering e-commerce options to customers.

One of the challenges facing retailers in Italy is the impact of economic fluctuations and changes in consumer spending habits. The recent global pandemic has also posed significant challenges for retailers, with many businesses experiencing a decline in sales and foot traffic.
Keypoints

• Founded ca. 25 years ago;
• 150+ DOS;
• 700+ Employees;
• Retail is a leading Italian fashion retailer;
• Retail distributes apparel/accessories of more than 15 top international third-party brands;
• The Company operates through two headquarters located in Northern and Central Italy and a state-of-the-art logistic center;
• Today the Company employs more than 700 resources;

Core Business

• Retail is specialized in the distribution of fashion, outdoor and sports apparel and accessories;
• The Company distributes several top international brands;
• Apparel and accessories are distributed through a network of more than 160 Directly Operated Stores ("DOS") across Italy with a particular concentration in Northern Italy;

TARGET PRICE
EUR 39,000,000

GROSS REVENUE
108000000

EBITDA
8000000

BUSINESS TYPE
Retail Miscellaneous

COUNTRY
Italy

BUSINESS ID
L#20240627

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