

30+Year-Old Apparel store offering High- quality Clothing





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The apparel store prides itself on offering a wide range of high-quality clothing items for sale. With an extensive collection that caters to various styles, tastes, and occasions, the store aims to provide its customers with an exceptional shopping experience. From casual wear to formal attire, the store's inventory ensures that everyone can find something that suits their preferences.

With a strong focus on quality, the apparel store carefully curates its clothing selection, sourcing from renowned brands and designers known for their craftsmanship. The store believes that clothing is not just about making a fashion statement but also about feeling confident and comfortable in what you wear.

The staff at the apparel store are trained to provide excellent customer service, assisting shoppers in finding the perfect outfit or offering knowledgeable advice on styling and fit. Whether customers are looking for a classic piece or a trendy statement item, they can expect to find high-quality options at the store.

The apparel store's commitment to offering high-quality clothing ensures that customers can make fashion choices that not only look good but also stand the test of time, making it a go-to destination for those seeking durable and stylish apparel.

Overview

- Turnover growth of 77% and 57% two and one years ago, respectively, reaching levels surpassing the "pre-pandemic" period.
- 28% growth in sales in the first three months of this year compared to the same period last year.
- The business ranked in the top 10% of stores with the highest turnover in the shopping center last year and early this year.
- The target segment includes national customers and those from PALOP countries.
- All transactions are cash sales, and the business has reduced CAPEX needs.
- The company achieved an average turnover per employee of EUR 163 thousand last year.
- An excellent business expansion opportunity exists as the brand is well-known, and the business model can be easily replicated.
- The management team acknowledges that opening a store in another part of the country would be a relevant strategic decision.

Products & Services

The company, established 30 years ago, currently owns a prominent clothing brand in the Portuguese market. It offers clothing for festive occasions such as weddings and baptisms, as well as some casual lines. The brand covers various styles, genders, and ages, always ensuring the highest quality of its products.

Assets

- Intangible assets include the clothing brand.
- Tangible assets encompass store furniture, mannequins, equipment, computers, servers, software, and one vehicle.

Facilities

TARGET PRICE

\$2,400,000

GROSS REVENUE

TBA

EBITDA

TBA

BUSINESS TYPE

Fashion Retailer, Retail
Miscellaneous

COUNTRY

Portugal

BUSINESS ID

L#20240597

The company operates a retail store open to the public in one of the most important, diverse, and busy shopping centers nationwide.

Capitalization

The company is sold without bank liabilities or any other type of non-current burden or charge. There is only one business owner who owns the entire company.

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