

Alcohol distribution Business





Alcohol distribution Business

A company with full Romanian private capital, established in 2008, with more than 15 years of experience in the distribution market of alcoholic/non-alcoholic beverages and food, as well as in online commerce.

Products and services

Currently, the distribution company markets and distributes a wide range of products, collaborating with outstanding brands in the fields of alcoholic beverages and food. The company successfully operates online, selling products from its own portfolio. Operating through contractual relationships, the company engages with over 3,000 legal entities and serves more than 500,000 individual customers.

Operations

Operational since 2008, the company has grown organically due to the quality of the services offered. The company's partnerships are built on trust, long-term vision, and the reliability and quality of the products offered.

Currently, the company has partnerships with outstanding brands in the field of alcoholic and non-alcoholic beverages and food. It successfully covers the Moldovan area, fostering strong partnerships in Suceava, Iasi, Galati, Vrancea, Braila, and Tecuci.

Furthermore, the company maintains an active and well-represented website in the online trade niche.

Tangible and intangible assets

The objective is to offer the buyer 100% of the shares, and the current management will support the transition to the new owners and provide assistance if needed.

The complete sale of the business includes the value of the land, with an area of 2264 square meters and a hall of 1864 square meters, valued at 700,000 euros. It is also possible to take over the building with a rental contract at a fair value.

Additionally, the sale price includes the distribution fleet, the machinery necessary for the conduct of business, and the online platform.

TARGET PRICE

EUR 2,700,000

GROSS REVENUE

6712890

EBITDA

362816

BUSINESS TYPE

Distributor

INVENTORY

Value of inventory: 1.094.000
EUR

REAL ESTATE

700.000 EUR

ESTABLISHED

2008-11-01

COUNTRY

Romania

BUSINESS ID

L#20240589

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM