

# 30-Year-Old Historical Italian Packaging Filling Machine Manufacturing Business



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## 30-Year-Old Historical Italian Packaging Filling Machine Manufacturing Business

This is an opportunity to acquire a well-established and highly regarded historical Italian company active in the production of complete systems for the packaging of products in the food, cosmetic, chemical and pharmaceutical sectors manufacturing business. With 30 years of experience, this company has built a solid reputation for delivering high-quality products and exceptional customer service.

The business operates from a well-equipped manufacturing facility, which includes state-of-the-art machinery and equipment to meet the highest quality standards. Their skilled and experienced workforce is capable of delivering both large-scale orders and small-batch productions, ensuring flexibility and quick turnaround times.

With a strong network of loyal customers in both national and international markets, the company has a stable revenue stream and significant growth potential. A new owner could explore expanding the business further by leveraging the existing customer base and tapping into new markets.

The sale includes all machinery, equipment, inventory, customer relationships, and intellectual property rights. The current owners are willing to provide transitional assistance to ensure a smooth handover. This business represents an excellent opportunity for a new owner to step into a well-established and profitable enterprise in the wrapping and packaging industry. With its rich history and strong market presence, this business is sure to reap long-term rewards for its new owner.

The company serve customers in the food, chemical, cosmetics and pharmaceutical industries.

A strong point is the technical office which is dedicated to the research and development of new advanced and customized technological solutions, suitable for every specific customer request. The company is also present abroad through resellers and agents.

The world market today is in strong competition for all manufacturing industry products, but in the automatic machinery sector and especially in packaging there is great margin for growth. In fact, the customer is always looking for a reliable product, which allows for fast and flexible production and for machines and systems that give a guarantee of reliability and an ongoing service.

### Industry Overview

The packaging machinery manufacturing industry plays a crucial role in the global economy. This industry is responsible for the design, production, and distribution of a wide range of advanced machinery used to fill, cap, and label containers across various sectors. As such, they are crucial to the automation and optimization of production processes.

Manufacturers are spending more and more in automated and integrated filling and capping machinery in an attempt to reduce costs and boost efficiency. Bottles, jars, and other containers can be filled and capped by automated equipment without the need for human help. This reduces mistakes and improves the quality of the finished product. Integrated filling and capping machines consolidate several filling and capping

#### TARGET PRICE

EUR 3,100,000

#### GROSS REVENUE

EUR 5,000,000

#### BUSINESS TYPE

Manufacturing

#### INVENTORY

Included

#### REAL ESTATE

Excluded

#### COMPETITION

IMA, Ronchi, Marchesini

#### SUPPORT & TRAINING

12 months

#### REASON FOR SELLING

Retirement

#### COUNTRY

Italy

#### BUSINESS ID

L#20240588

activities into a single machine. As a result, less energy is consumed, and space is preserved. Moreover, interconnected devices demand less upkeep and management.

Smart technologies such as artificial intelligence, robotics, and the Internet of Things are driving the filling and capping machine industry toward enhanced automation. Current trends show that there is a growing emphasis on eco-friendly solutions, which satisfies the demand for sustainable packaging techniques. Furthermore, the sector is witnessing a surge in high-velocity, adaptable machinery that can be modified to accommodate multiple product variants, hence enhancing efficiency and production.

## Assets

### 1. Tangible assets

- Real estate: Land, buildings, or office space.
- Equipment: Machinery, vehicles, computers, or furniture.
- Inventory: Products or raw materials.
- Cash: Money held in bank accounts.

### 2. Intangible assets

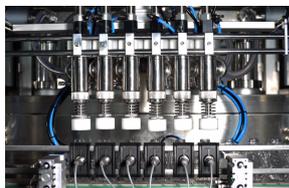
- Intellectual Property (IP): Trademarks, copyrights, patents, or trade secrets.
- Branding: Company name, logo, or customer lists.
- Contracts: Supplier contracts, customer contracts, or licenses.
- Software: Proprietary software, computer programs, or databases.
- Goodwill: The reputation, customer loyalty, or market presence of the company.

### 3. Financial assets

- Stocks or bonds in other companies.
- Debt instruments, such as loans or accounts receivable.
- Ownership stakes in subsidiaries or joint ventures.

## Keypoints

- Clients: 1,200+
- Systems Constructed: 2,600+
- Retailers: 30+
- Projects: 15,000+



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