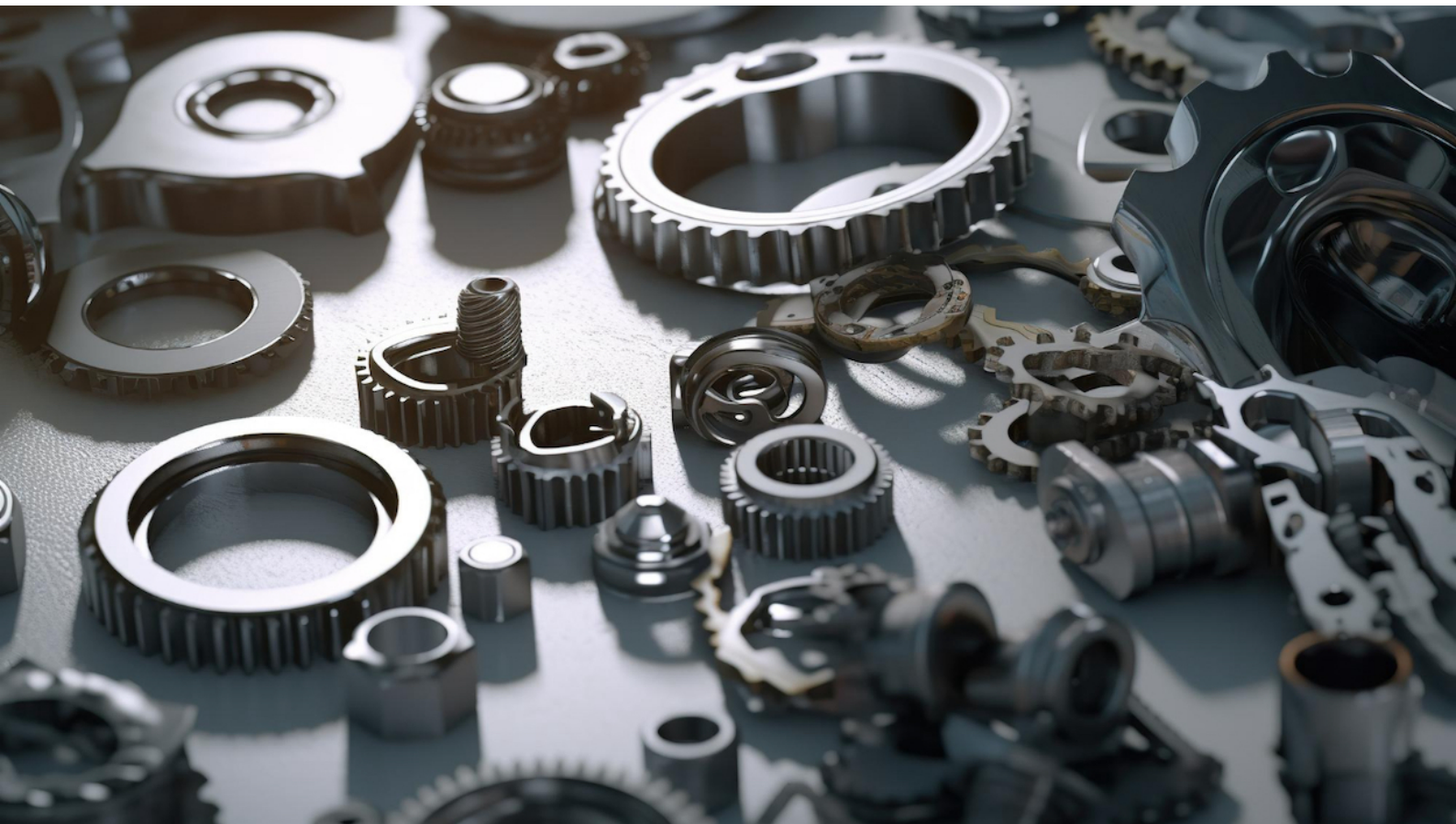


Machine Part Mfg & Engineering for Manufacturers





Machine Part Mfg & Engineering for Manufacturers

Located in San Joaquin Valley, California, this company is a long-standing professional supplier of machine shop, engineering, and custom manufacturing services. The primary product and service lines consist of custom engineering, machine manufacturing, and parts, packaging, and food processing tools and equipment, as well as automotive parts and equipment. Utilizing Computerized Numerical Control (CNC) equipment, the company can manufacture and design parts and solutions for nearly any industry; however, the majority of revenue is sourced from the packaging and food processing industry.

The company operates out of a shop-based location totaling nearly 9,000 square feet. The facility includes office space, shop space, and warehouse space, available for lease or purchase. The ownership has prospered in an industry that has experienced tremendous change over the past fifteen years by transitioning toward large-run orders, which can be easily handled by a smaller team. This approach allows them to maintain a solid, diversified business while enjoying higher margins and less wear and tear on the equipment.

The customer base primarily consists of large regional food processing and packaging plant companies in need of machining and engineering services. Another customer base includes industrial, automotive, and agricultural industry clients. The company is also capable of providing part and machine repair services to its customers on-demand and through service-level agreements. By offering repair services, the company maintains an even higher presence in the market by capitalizing on its customers' entire repair and part engineering needs.

In 2021, the total revenue was \$702,066, with Seller's Discretionary Earnings of \$269,611. The revenue forecast for 2022 is \$750,000, rounded.

TARGET PRICE

\$950,000

GROSS REVENUE

\$702,066

EBITDA

\$269,611

BUSINESS TYPE

Auto Parts

ESTABLISHED

1984

COUNTRY

United States

BUSINESS ID

L#20230572

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