

Metal Fabrication Installation and Repair Powerhouse Business





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This metal fabrication business operates two in-house sectors, seamlessly serving industrial, residential, and commercial clients from initial design to installation. Their wide range of services encompasses ornamental ironwork, trailer manufacturing, welding services, metal fabrications, and structural steel work. In addition to these services, the company possesses the capability to repair and upgrade parts for the power generation and electrical transmission industries, including power plants, quarries, bridges, train stations, and commercial buildings. By fabricating replacement components and modifying challenging-to-find original equipment manufacturer (OEM) equipment, they cater to a broad audience.

The company operates from a 15,000-square-foot facility in New Hampshire, situated on a 5-acre property available for purchase. Presently, most of their customers come through word-of-mouth referrals. Implementing increased online marketing efforts and website upgrades would provide a substantial advantage to new ownership.

Collectively, the company achieved revenues exceeding \$2,500,000 in 2022, with profits exceeding \$400,000. Detailed financial breakdowns are available upon request. Ideally, the buyer should be customer-oriented and possess general management experience, as the company already has a strong team in place, ensuring streamlined operations. While prior experience in metal manufacturing would be advantageous, the various facets of this business are highly teachable, and the sellers are eager to provide the new ownership with the tools needed to succeed and elevate the business to the next level.

Furthermore, there's significant untapped potential within the power industry, including water and sewage plants, which presents a substantial opportunity for growth with further connections and expansion.

TARGET PRICE

\$1,790,000

GROSS REVENUE

\$2,500,000

EBITDA

\$400,000

BUSINESS TYPE

Services

COUNTRY

United States

BUSINESS ID

L#20230566

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