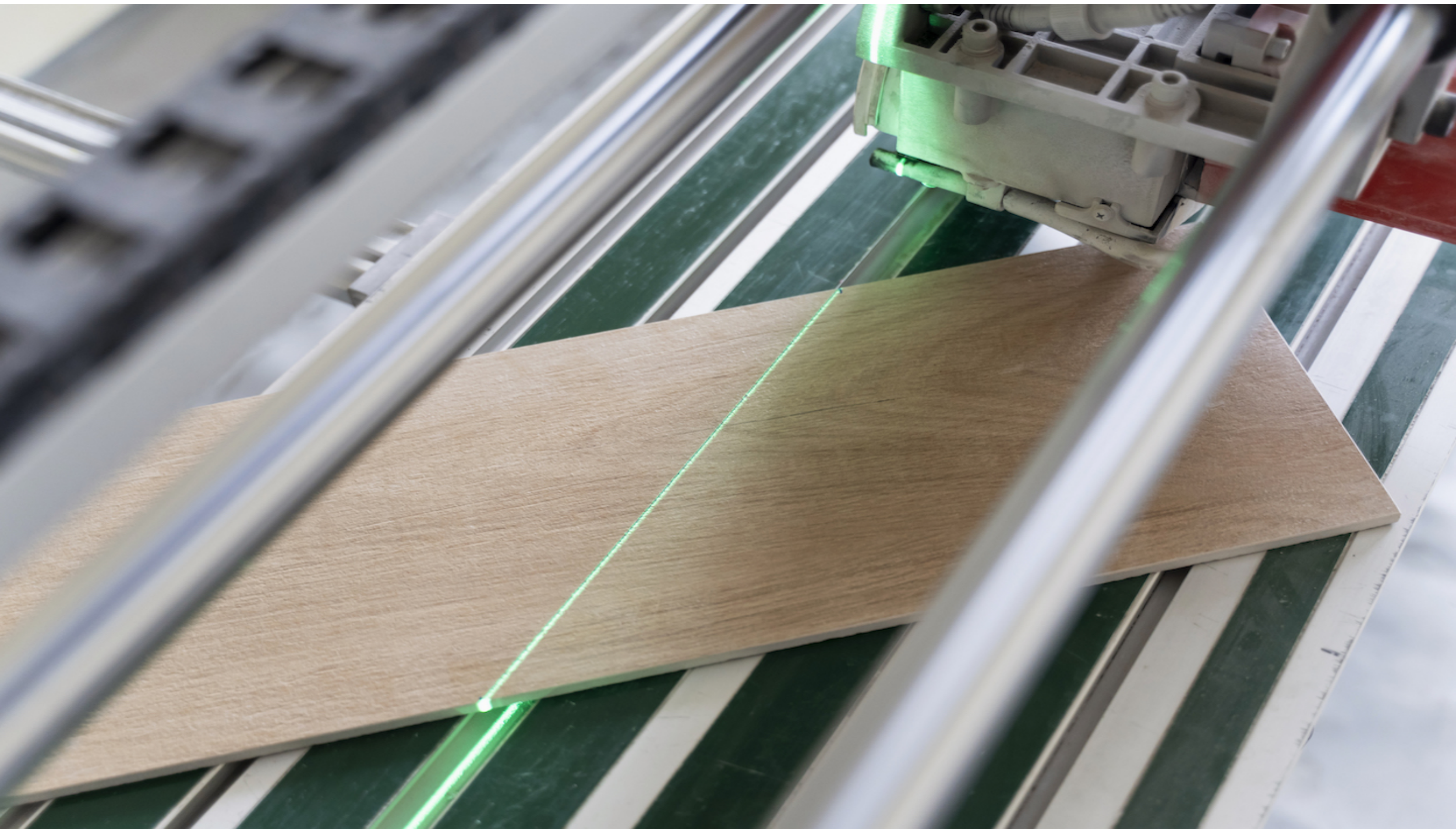
Established Highly Profitable Cabinet Manufacturing Business



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MERGERSCORP

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Established Highly Profitable Cabinet Manufacturing Business

Focused on an affluent area of Connecticut, this renowned manufacturer designs, manufactures, and installs custom cabinetry. They serve a diverse clientele, including residential homeowners and builders, offering cabinets in a wide range of woods, textures, and styles. The business has significant potential for growth through strategic expansions, expanded services, partnerships, and marketing efforts.

There is substantial growth potential, as the current owners have selectively accepted projects due to the consistent high demand for their cabinets. With no single client representing more than 5% of sales and minimal expansion beyond the immediate area, the company enjoys customer diversity and has the flexibility to expand further.

The reliable team consists of eleven nonunion employees who are likely to remain after the purchase. They will continue their streamlined operations as the seller transitions ownership to existing contacts. Sales are primarily driven by customer referrals, a large returning customer base, and the company's 49-year track record with a strong reputation.

The business is located in a 20,000-square-foot facility, with a prime 6,800-square-foot factory featuring a state-of-the-art design center. It is situated in a desirable, high-traffic, affluent area. Revenues and Discretionary Earnings have remained consistent throughout the first half of 2023. In 2022, the company generated $1,850,906 in revenues, with Discretionary Earnings totaling $721,722, representing the net income for the business.

TARGET PRICE
$2,500,000

GROSS REVENUE
1850906

EBITDA
723183

BUSINESS TYPE
Furniture

COUNTRY
United States

BUSINESS ID
L#20230564

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